1	STATE OF NEW JERSEY
2	DEPARTMENT OF COMMUNITY AFFAIRS LOCAL FINANCE BOARD
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4	MONTHLY MEETING AGENDA *
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7	Conference Room No. 129
	101 South Broad Street
8	Trenton, New Jersey Wednesday, May 14, 2014
9	wednesday, hay 11, 2011
LO	B E F O R E: THOMAS NEFF-CHAIRMAN
L1	ALAN AVERY-MEMBER JAIME FOX-MEMBER
L2	FRANCIS BLEE-MEMBER
L3	ALSO PRESENT: PATRICIA MC NAMARA-EXECUTIVE
L 4	SECRETARY
L5	EMMA SALAY-DEPUTY EXECUTIVE SECRETARY
L6	APPEARANCES:
L7	JOHN J. HOFFMAN, ACTING ATTORNEY GENERAL
L8	BY: PATRICIA STERN, ESQ.
L9	Deputy Attorney General For the Board
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24	STATE SHORTHAND REPORTING SERVICE, INC. P.O. Box 227
25	Allenhurst, New Jersey 07711 732-531-9500

STATE SHORTHAND REPORTING SERVICE, INC.

1 (Transcript of proceedings, May 14, 2014,

- 2 commencing at 10:42 a.m.)
- 3 MR. NEFF: Okay. We're going to
- 4 start the meeting. We're going to catch up to the
- 5 time schedule fairly quickly, because there are a
- 6 couple of applications that aren't going to be
- 7 heard.
- 8 First up on the agenda is four
- 9 consent items. They are four fire district
- 10 districts that have financings, where staff
- 11 reviewed them. They had competitive bids or they
- 12 took products off the state contract. They have
- 13 reasonable financing costs that also had
- 14 competitive bids sought.
- The first is Parsippany-Troy Hills
- 16 Township fire District Number 4, \$547,705 proposed
- 17 project financing.
- 18 Montville Township fire District
- 19 Number 2, \$575,994 proposed project financing.
- 20 Old Bridge Township fire District
- Number 4, \$311,740 proposed project financing.
- Ocean Township Fire District Number
- 23 1, Monmouth County, \$850,000 proposed project
- 24 financing.
- I would move those four

- 1 applications.
- 2 MR. BLEE: Second.
- MR. NEFF: Take a roll call.
- 4 MS. MC NAMARA: Mr. Neff?
- 5 MR. NEFF: Yes.
- 6 MS. MC NAMARA: Mr. Avery?
- 7 MR. AVERY: Yes.
- 8 MS. MC NAMARA: Mr. Blee?
- 9 MR. BLEE: Yes.
- MS. MC NAMARA: Mr. Fox?
- 11 MR. FOX: Yes.
- MR. NEFF: We also have two
- 13 applications on consent. One is Elizabeth City
- 14 Parking Authority. They are refunding bonds with
- more than three percent present value savings and
- 16 equal savings over the time of the debt, not
- 17 extending maturity.
- They wouldn't need approval except
- 19 they are an Authority. We don't have the
- 20 statutory authority to not prior their approval.
- 21 So they they come here but we put them on consent.
- 22 They also have a municipal guarantee behind that
- 23 refunding.
- We have the Willingboro Municipal
- 25 Utilities Authority, Water and Sewer revenue

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	refunding	bonds.	'l'ne	same	1 S S 11 e .	tor	56	million.

- 2 Is there a motion?
- 3 MR. FOX: Motion to approve.
- 4 MR. AVERY: Second.
- 5 MR. NEFF: Motion by Mr. Fox, second
- 6 by Mr. Avery. Roll call
- 7 MS. MC NAMARA: Mr. Neff?
- 8 MR. NEFF: Yes.
- 9 MS. MC NAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MC NAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MC NAMARA: Mr. Fox?
- MR. FOX: Yes.
- MR. NEFF: Okay. Next up is East
- Orange City, \$3.165 million proposed Refunding
- 17 Bond Ordinance.
- I'm sorry, I skipped Deptford,
- 19 Deptford is up.
- Deptford is \$1,515,000 Proposed
- 21 Refunding bond Ordinance for tax appeals.
- 22 (Robert Hatalovsky, Kimberly
- 23 Bastien, Michael Welding, being first duly sworn
- 24 according to law by the Notary.)
- MR. HATALOVSKY: Robert Hatalovsky,

STATE SHORTHAND REPORTING SERVICE, INC.

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1 Township Manager, H-a-t-a-l-o-v-s-k-y.
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- MS. BASTIEN: Kimberly Bastien,
- B-a-s-t-i-e-n.
- 4 MR. WELDING: Michael Welding,
- 5 W-e-l-d-i-n-g, Bowman & Company.
- 6 MR. WINITSKY: Jeffrey Winitsky,
- W-i-n-i-t-s-k-y, Parker, Mc Cay.
- 8 Good morning. We are here on
- 9 behalf of the Township of Deptford seeking
- 10 approval to finally adopt a Refunding Bond
- Ordinance for the purpose of refunding three
- 12 temporary emergency appropriations that were made
- 13 by the Township to resolve outstanding tax
- 14 appeals.
- Those tax appeals--excuse me, those
- appropriations totalled \$1,499,068. We're seeking
- 17 to adopt the Refunding Bond Ordinance in the
- amount of \$1,515,000 to fully fund those
- 19 appropriations and to pay for costs of issuance
- 20 related to the issuance of a note.
- The Township seeks to roll the note
- 22 for a maturity of three years, paying one third
- down and in each year. The issuance of the
- 24 Refunding Notes is reasonable and proper given the
- amount of the temporary emergency appropriations

and the relatively low tax effect of the same upon

- 2 the Township.
- I have with me the Township's
- 4 auditor, CFO and other representatives, if you
- 5 have any specific questions related to the
- 6 application.
- 7 MR. NEFF: I have a couple of quick
- 8 comments. So one thing you've got going for you,
- 9 is the Township did a reval, I think relatively
- 10 recently, in the last.
- 11 MR. WINITSKY: 2011.
- MR. NEFF: 2011. But I think this
- 13 IS maybe the third time the Township has been
- 14 before the Board. It is becoming a regular
- occurrence of just borrowing to pay tax appeals.
- 16 Most municipalities don't do that.
- I tell you, I read the
- 18 questionnaire, the supplemental questionnaire that
- 19 came to the staff to review for what is the Town
- 20 doing other than just resorting to debt to pay for
- 21 these things?
- To say I'm not impressed would be
- 23 an understatement. I noted that there were
- 24 contract settlements in 2012, I think, with the
- 25 PBA that have four percent pay increases.

I don't know why a municipality

- 2 that can't pay for these things like other towns
- 3 do is running around giving out four percent pay
- 4 increases while they are struggling with their
- 5 budget. There are members of Council who are
- 6 receiving health benefits. It is not the end of
- 7 the world.
- 8 The municipality just-- I'm not
- 9 seeing much of anything by way of what is the
- 10 municipality doing to keep its finances under
- 11 control, short of coming to this Board and asking
- for the ability to borrow. There is still room
- 13 under the levy cap where you could be raising
- 14 funds to pay for the some of this without
- 15 resorting to this option.
- 16 My personal opinion, I will not be
- voting for another one of these in the future
- 18 unless we get something from the municipality that
- 19 fairly clearly states what are they doing to
- 20 address the problems without coming to this Board
- 21 and asking for a refunding?
- I don't care-- I don't know if
- anybody cares to comment in response to that.
- 24 I'll also be recommending that this be a two year,
- 25 not a three year maturity. A two year maturity is

about \$50.00, which is what the standard Board has

- 2 always been trying for refundings. I actually
- 3 struggled with this one. I actually was close to
- 4 coming in here and say I'm voting no. Because I
- 5 see nothing that's being done.
- 6 Maybe there is and it's just not
- 7 reflected in the record, in the application. If
- 8 somebody wants to comment on those issues?
- 9 MR. HATALOVSKY: We're currently in
- 10 contract negotiations with the PBA. At this point
- 11 we are taking a much tougher stance in regard to
- 12 those negotiations and those pay increases.
- 13 That's my, I guess, response in regard to the four
- 14 percent increase, the step increase that the
- 15 police received in the prior year contract. We
- are trying to address that in this year's
- 17 negotiations with the PBA.
- 18 MR. NEFF: You can feel free in
- 19 those negotiations to use me as a bad cop and say
- you are going to have financial difficulties in
- 21 the future paying any sorts of increases for
- 22 contracts when you know you have another, I think,
- 23 what is it, sixty-four properties that are under
- 24 appeal?
- MR. WINITSKY: Correct.

1 MR. NEFF: I don't know from

- 2 memory.
- 3 MR. WINITSKY: That's about right.
- 4 MR. NEFF: Feel free to go back and
- 5 share this transcript with them and say they need
- 6 to come to the table and have some sort of give
- 7 back and accept something that's realistic.
- 8 If you come back and there is a
- 9 contract that says you gave raises to the police
- 10 and other people and I would note that raises were
- 11 given to nonunion employees as well, I'm not
- 12 voting for this again. This is the last time.
- 13 I'm always not the fun person.
- MS. BASTIEN: Hopefully with the
- 15 tax appeal work that we've been doing with the
- 16 county wide tax assessor, we're to going to be
- 17 setting good numbers coming forward and we won't
- 18 have to come to you again.
- MR. NEFF: Any other comments or
- 20 questions on this one?
- 21 Let me just give me one second. I
- 22 want to make sure I'm not missing anything.
- 23 (Pause in proceedings).
- 24 I'll make a motion to approve it at
- two years.

- 1 MR. BLEE: Second.
- 2 MR. NEFF: Take a roll call.
- 3 MS. MC NAMARA: Mr. Neff?
- 4 MR. NEFF: Yes.
- 5 MS. MC NAMARA: Mr. Avery?
- 6 MR. AVERY: Yes.
- 7 MS. MC NAMARA: Mr. Blee?
- 8 MR. BLEE: Yes.
- 9 MS. MC NAMARA: Mr. Fox?
- 10 MR. FOX: Yes.
- MR. NEFF: Thanks.
- MR. WINITSKY: Thank you. Next up
- is East Orange. Now you're up. East Orange will
- be for discussion only, I think we had that
- discussion with professionals yesterday at the
- 16 staff level.
- 17 (Lestor Taylor, Victoria Walker,
- 18 Steven Wielkoltz, being first duly sworn according
- 19 to law by the Notary).
- MR. MURPHY: Dennis G. Murphy of
- 21 Schwartz, Simon, Edelstein & Celso. We are general
- 22 counsel to the East Orange Water Commission.
- MS. WALKER: Victoria Walker.
- 24 MAYOR TAYLOR: Lestor Taylor, Mayor
- of East Orange.

1 MR. WIELKOTZ: Steven Wielkoltz,

- 2 Auditor for East Orange.
- 3 MR. JOHNSON: Everett Johnson, from
- 4 Wilentz, Goldman & Spitzer, bond counsel to the
- 5 City of East Orange.
- 6 Again, I would introduce everyone,
- 7 but that just happened, so I'll skip that
- 8 formality.
- 9 I want to have the Mayor first
- 10 begin with a statement to the Board and then I
- 11 will present the application.
- MAYOR TAYLOR: Good morning, Mr.
- 13 Chairman, commissioners. First I want to thank
- 14 you for the opportunity to present our application
- for a \$3.165 Refunding Bond Ordinance.
- Just in general, as the chairman
- 17 referenced, there have been some prior
- 18 communications between our team and your team or
- 19 representatives from your team.
- But I come before you today
- 21 respectfully humbled, A, seeking financial
- 22 assistance or an arrangement to assist our City
- 23 financially. But also, quite frankly, not happy
- 24 with the City being in the financial condition
- 25 that it is.

1 I just took office on January 1st.

- 2 My predecessor was in office for sixteen years.
- 3 So inherited what I call a bag of bricks when I
- 4 took office. There are a lot of financial issues,
- 5 a lot of foundations literally and figuratively,
- 6 that are crumbling in our city. I'm trying my
- 7 best to work with my team of competent
- 8 professionals both here, but also in city hall, to
- 9 bring about a change in the City's fiscal affairs,
- 10 but also in the culture of how the City conducts
- 11 business going forward.
- 12 I'm asking for your assistance in
- 13 that. I just recently introduced a budget which
- 14 had approximately a five percent tax increase.
- Now, most people say, well, why, I thought the law
- 16 said you can only do it two percent?
- Well, because the prior
- 18 administration over the last number of years did
- 19 not increase taxes. They banked the money and
- 20 things like that, so they could look good. But
- 21 what it did, it contributed to worsening the
- 22 financial and fiscal affairs of not just the City
- 23 but also the Water Commission.
- I will note that the five percent
- 25 increase brings with it an average of a \$460 tax

- 1 increase to the average homeowner in the City of
- 2 East Orange, myself included. I'm not happy about
- 3 that.
- 4 The Water Commission just
- 5 introduced a budget which had about a five percent
- 6 rate increase. Which brings along with it an
- 7 approximate \$65 per homeowner or per customer rate
- 8 increase, myself included. I'm not happy about
- 9 that.
- 10 You know, the approval of this
- 11 Refunding Bond Ordinance, if approved, it would
- 12 help me, it would help my constituents, it would
- 13 help our tea out significantly. Because, quite
- 14 frankly, we are already overtaxed and
- 15 overburdened.
- 16 Over the last seven years taxes
- 17 have gone up in East Orange about forty-five
- 18 percent. If this is not approved, quite frankly,
- 19 my five percent tax increase will likely go up
- 20 even more. Or we'll significantly have to cut
- 21 services in our community and/or layoff a number
- of employees. Which is not something that is off
- 23 the table. But when we have an unemployment rate
- in East Orange that's already forty-two percent
- 25 higher than the statewide average, the majority of

1 the thousand employees of the City of East Orange

- 2 live in the City of East Orange. So it would have
- 3 a catastrophic effect to be in that position after
- 4 having just taken office.
- 5 Some other issues that complicate
- 6 our ability to work with the Water Commission is
- 7 the sad and unfortunate reality, albeit some may
- 8 say deserved subject to what the jury may
- 9 conclude, is that the prior Executive Director and
- 10 Deputy Executive Director the East Orange Water
- 11 Commission were indicted.
- The most recent news of the
- 13 Executive Director, former, recently past away.
- 14 So he is not here, obviously, they are not here.
- 15 The Acting Executive Director who is also the
- 16 municipality's Director of Public Works, also
- 17 recently resigned.
- 18 Since we took office we have been
- 19 working actively with the Water Commission Board
- 20 as well as with the then Acting Executive
- 21 Director, to recruit a qualified-- a highly
- 22 qualified individual or firm to manage the day to
- 23 day operations of the Water Commission, as well as
- 24 the fiscal affairs and finances of the Water
- 25 Commission, and also explore all options

1 available. Whether the City of East Orange, by

- 2 way of the Commission, should be in the water
- 3 business. Whether and how it can increase
- 4 capacity to create jobs and lower rates, increase
- 5 services for providing safe quality drinking
- 6 water, and/or to contract out that asset.
- 7 These are all decisions that are
- 8 big ticket items, that, quite frankly, I have not
- 9 had the opportunity to study to make informed
- 10 decisions.
- I could have easily come in, press
- 12 reset and said you're gone. I didn't think that
- 13 was the best way to manage the situation. I'm
- 14 thinking differently about that now, quite
- 15 frankly.
- We are working with the Water
- 17 Commission, as I said, to find a qualified person.
- 18 We're working with them, quite frankly, to reduce
- 19 the stipend that they receive, to reduce the
- 20 travel they go on, the conferences. No offense to
- 21 Dennis, the professional fees that they are
- 22 paying, and the list goes on and on, to gain a
- 23 responsible rein in that organization.
- I will say, I seriously thought on
- 25 day one because of, first and foremost, an issue

1 last year wherein there was a significant lack of

- 2 transparency, in my personal opinion, regarding
- 3 some contamination that was discovered at the
- 4 Water Commission.
- 5 Obviously, I wasn't aware of the
- 6 financial condition of the Water Commission last
- 7 year. When I took office my first inclination was
- 8 to ask all commissioners to resign. But because I
- 9 know better, when we know better you do better,
- 10 that I don't have the legal authority to make them
- 11 resign.
- 12 I thought thought it would be
- 13 better to try to work with them, versus create
- 14 five enemies on day one. Our efforts to work with
- them, I will say, have been met with cooperation.
- 16 They haven't moved as fast as I would like them to
- move. But we are working expeditiously to bring
- about change in how that entity is operated.
- I do have veto power, control over
- 20 what they do. So I think it's best to be involved
- 21 to try to--I don't want to say exert, to provide
- 22 my input as to what I think will be best for our
- 23 city, best for their customers and best for our
- 24 taxpayers and rate payers.
- 25 With that, I respectfully request

- 1 that our application be approved. Thank you.
- 2 MR. JOHNSON: After that I think
- 3 I'll just ask for a vote.
- 4 MR. FOX: Didn't I hear you, that
- 5 the money you are using in the increase is going
- 6 for infrastructure improvements so you can
- 7 attract, clean up the City, infrastructure
- 8 improvements so you can attract development?
- 9 MAYOR TAYLOR: Yes. We are, for all
- 10 the investors in the room, conveniently located
- and situated in the County of Essex. We have two
- 12 train stations with direct access to Penns Station
- 13 within twenty-four minutes.
- 14 The City was recognized eligible
- for a transit village designation about two years
- ago. The prior administration did absolutely
- 17 nothing in furtherance of that half application
- 18 that they submitted.
- We are in the process of trying to
- 20 attract quality redevelopment to the City of East
- Orange so that we can increase ratables, not just
- 22 residential but but commercial ratable. So we can,
- 23 quite frankly, increase the tax base to stabalize
- 24 and reduce taxes.
- 25 All of these issues and items are

on the table. I think I come here based upon my

- 2 personal and professional background, you know, as
- 3 as well as complemented by the people that I have
- 4 hired in my administration. I have a chief of
- 5 staff, my business administrator. My chief of
- 6 staff is Missy Balmir. My business administrator
- 7 is Michele Ralph Rauls. They come to the table
- 8 with a wealth of governmental and political
- 9 experience, to, quite frankly, do the right thing.
- 10 You don't see a bunch of my friends
- 11 hired at City Hall. We are in the process of
- 12 exploring a layoff plan in City Hall. Quite
- frankly, we are trying to manage our work force.
- 14 Those who are not working are being assisted to
- 15 find other means of employment.
- 16 That's how we operate. This is a
- 17 business. This is a new way of delivering
- 18 municipal governmental services to our community.
- 19 I think we just need a little bit more time to be
- able to get our arms fully around the challenges
- 21 which I, in turn, intend to create opportunities
- 22 out of.
- MR. NEFF: I would add to the
- 24 record, and we have had these discussions with the
- 25 municipality, I appreciate it, at the staff. The

1 municipality came to us early on to identify some

- of these issues, let us know they are working on
- 3 them, gave us a heads up, gave us a chance to ask
- 4 questions. We've had a little bit of back and
- 5 forth.
- 6 The main reason why we are not able
- 7 to vote on this today, is simply that I think at
- 8 the time we had some discussions with the City,
- 9 the budget had not been introduced yet. Although
- 10 they provided us with a draft of what they
- 11 intended to introduce.
- 12 When did the actual introduction
- 13 happen?
- MS. WALKER: April 14th.
- MAYOR TAYLOR: April 14th.
- MR. NEFF: April 14th, okay.
- 17 know as of at least last week, our Division still
- 18 didn't physically have the document and haven't
- 19 completed a review of it. They are in the process
- 20 of doing that. As soon as they are done with their
- 21 review we'll get a better idea of the actual need
- 22 to move forward with what's specifically being
- proposed here. So that's the only reason why it's
- 24 not being voted on today.
- I would ask that, for the record,

if you could walk through, what are the specific

- 2 four or five areas that the refundings are for?
- 3 Most of them, I think are litigation, a couple of
- 4 other things.

- 6 MR. JOHNSON: Sure. As the Mayor
- 7 said, the City is here today to request the
- 8 approval for adoption of a Refunding Bond
- 9 Ordinance in the amount of \$3,165,000.
- 10 These are liabilities that were
- incurred by the East Orange Water Commission that
- were not included in its original temporary
- 13 budget. The liabilities consist of legal
- 14 settlements with the Township of South Orange and
- 15 the City of Newark, a tax appeal settlement with
- 16 the Township of Livingston, penalties assessed
- against the Water Commission by the New Jersey
- 18 Department of Environmental Protection,
- 19 settlements with the New Jersey American Water
- 20 Company and the removal of contaminated soil.
- 21 Although the Commission has its own
- 22 water commissioners, they are not a separate
- 23 utilities authority. They treated like a
- 24 utilities of the city and their budget is included
- 25 within the City's budget.

1 So to the extent that these

- 2 liabilities are assessed in this year, the
- 3 resultant impact to the local rate payers and the
- 4 local taxpayers will be unduly burdensome.
- 5 Therefore, we are requesting that this be paid off
- 6 over a five year period, to lessen the impact to
- 7 the taxpayers and the rate payers of the City. So
- 8 I'll open it for any questions.
- 9 MR. NEFF: But could you just walk
- 10 through what are the different-- what are the
- 11 specific amounts that are asked for refunding,
- 12 what they are related to?
- MR. JOHNSON: Sure. With regard to
- 14 the Township of South Orange and the City of
- Newark, the amount us \$888,556. The original
- settlement was for \$1.7 million, a little bit over
- 17 that. Half of that was paid last year. The other
- 18 half that wasn't paid was including in this.
- 19 The tax appeal with Livingston,
- the City of Livingston, for the years 2009, '10,
- '11 and '12 and the first quarterly of 2013. The
- 22 amount of that was \$2 million of which half was
- 23 paid last year and I think the other \$1 million
- 24 which we are including in this particular
- 25 application.

1 The penalties of DEP are for

- 2 violation of the State Drinking Water Act that
- 3 were committed by the prior executive director,
- 4 who the mayor previously spoke about. And those
- 5 amounts are for \$360,000, approximately. The
- 6 American Water, that was a dispute with the water
- 7 company for usage of water. That bill is
- 8 approximately \$390,000.
- 9 And there is also the removal of
- 10 contaminated soil from various sites. And the
- estimation of that removal will be \$500,000.
- 12 The aggregate of those amounts plus
- cost of issuance get us to about the \$3.165
- 14 million amount.
- MR. NEFF: Okay. If you were to
- 16 pay the entire amount of all of these funds in
- 17 2014 and you had to fund it with a tax increase, I
- think it would be something like \$1,000 on an
- 19 average assessed home. If you spread it over five
- years it comes out to about \$200 on the averaged
- 21 assessed home. Is that correct?
- MR. WIELKOLTZ: That's correct.
- MR. NEFF: Obviously, generically,
- you are right to come and look for something like
- 25 this because you can't afford a \$1,000 increase in

1 in East Orange. It gives you a little bit of time

- 2 to get the budget otherwise in shape, get the
- 3 water rates increased, which you otherwise need to
- 4 do.
- 5 The \$200 average annual impact that
- 6 would otherwise be assessed to a homeowner, what's
- 7 the intent or thought in terms of paying that by
- 8 way of a water rate increase so it doesn't hit
- 9 taxpayers, so it's actually hitting the users of
- 10 the system?
- MR. WIELKOTZ: The water budget
- introduced has a five percent increase included in
- 13 the budget starting July 1st.
- MR. NEFF: Is that enough to pay
- 15 this.
- MR. WIELKOTZ: It's enough to
- 17 balance the budget for 2014, in conjunction with
- 18 the Refunding Bond Ordinance. Obviously, the mayor
- in conjunction with the commissioners, will be
- 20 looking at additional increases--I mean, the
- 21 bottom line is, yes, we'd rather have it paid by
- 22 rates than raise it by taxes.
- 23 MAYOR TAYLOR: If I may and stop
- 24 me, but we just had a meeting with the Department
- of Environmental Protection regarding some other

1 ancillary issues. A rate increase, an additional

- 2 rate increase won't scratch the surface on shoring
- 3 up the financial footing of the Water Commission,
- 4 when you have over sixteen years of neglect in the
- 5 infrastructure of that utility.
- 6 We are also exploring other loans
- 7 and bond-- or other financing vehicles that's
- 8 above my pay grade. But trying to reinvest in the
- 9 utility, so, quite frankly, next year we won't
- 10 have yet another rate increase, to operate day to
- 11 day versus trying to situate the utility to be,
- 12 you know, viable and competitive.
- MR. NEFF: Okay.
- MR. WIELKOTZ: Again, that's part
- of the City's position that they are looking to
- 16 bring in and I believe a company met with the
- 17 commissioners last night. They are going to
- submit a proposal to at least temporarily operate
- 19 the utility and come back with specific
- 20 recommendations as to operations and capital. And
- 21 this particular company is worldwide, so it is not
- 22 anything that's local, fly by fight or politically
- 23 connected. It is a company that does this all
- 24 over the world.
- MR. NEFF: Okay. So generically, I

- 1 think you were going in the general right
- 2 direction. Like I said, we still have to review
- 3 the budget to make sure that this was actually
- 4 truly necessary, and it seems like it is.
- 5 But a couple of other questions I
- 6 just wanted to ask. I know you've only been there
- 7 for five months?
- 8 MAYOR TAYLOR: Four.
- 9 MR. NEFF: Four.
- 10 MAYOR TAYLOR: Four months, fourteen
- 11 days.
- 12 MR. NEFF: You clearly inherited a
- 13 mess that you --
- MAYOR TAYLOR: No, a bag of bricks,
- 15 not a mess.
- MR. NEFF: A bag of bricks. But
- 17 what I would ask is, what else is being done at
- 18 the City level to try and curtail costs? In
- 19 particular, I note that you have a self-insurance
- 20 in the City. Perhaps there is a way to get the
- 21 cost of the health insurance down by moving either
- 22 to the State Health Benefits Plan or some other
- 23 plan. Are you moving to review that as an option?
- 24 MAYOR TAYLOR: We currently have an
- 25 RFP out now for insurance services. We are

1 reviewing that as a potential route, based upon

- 2 input of my team, as well as the current
- 3 professionals we have in that regard.
- 4 We have taken a look at all outside
- 5 vendors, professional services and otherwise,
- 6 trying to reduce and contain costs. As we said,
- 7 we are going through-- we do have a proposed
- 8 layoff plan that Ms. Ralph Rauls is going to be
- 9 submitting soon to the State. But we are also,
- 10 again, managing the work force.
- 11 Quite frankly, I didn't think it
- was fair to the people who work in the City of
- 13 East Orange, just because it is a new mayor, to
- 14 come in and fire everybody. I don't think that's
- 15 healthy for the organization. I don't think it's
- 16 healthy for our local economy.
- I wanted to come in and make an
- informed decision of the work force, people who
- 19 were performing and meeting the expectations that,
- 20 quite frankly, were never set before, to the ones
- 21 that I set, and those who can't.
- 22 Like I said, last week we just
- fired three people because they weren't cutting
- it. If we did a layoff plan, they wouldn't have
- 25 been on that list. So what good would that have

- done for my constituents or my City?
- 2 I'm going to run the City like a
- 3 business. We're going to look to generate as much
- 4 revenue from ancillary sources as we possibly can.
- 5 We're looking at bargaining with the Housing
- 6 Authority and/or creating another redevelopment
- 7 entity, or using a parking authority to create or
- 8 construct parking garages around these train
- 9 stations I talked about.
- 10 We have a lot of things in the
- 11 pipeline that I know can be done and will be done.
- 12 I'm not looking to be the mayor for twenty years.
- 13 So, quite frankly, I want to achieve a few things
- 14 before I say I'm not running again.
- We're looking to really create and
- 16 change the dynamics of the City. I think that
- this is a major, albeit small step in the scheme
- 18 of things, in the right direction, with your
- 19 assistance to allow us that opportunity.
- MR. NEFF: I'm just curious, how is
- 21 the RFP for health insurance put out? Is the
- 22 insurance broker or whoever you use for insurance
- 23 services, going to be paid a flat fee or are they
- 24 going to be paid a commission?
- 25 At the Division level we always

- 1 recommend that people use a flat fee approach.
- 2 Because sometimes the commissions drive to create
- 3 inherent conflicts for the vendor, who sometimes
- 4 may see more expensive plans being better, because
- 5 they get a commission based on how expensive a
- 6 plan is. But sometimes we see a little bit better
- 7 work product from the insurance brokers with
- 8 better efforts to control costs if it's a flat fee
- 9 basis. What's the RFP process like for East
- 10 Orange?
- 11 MAYOR TAYLOR: If you bear with me
- one second. I know I did read the report from a
- 13 few years ago regarding that issue, so I'm
- 14 familiar with it. I don't recall if--
- MS. WALKER: Yes. We did a
- 16 competitive contract for the RFP for the insurance
- 17 brokerages. Our current insurance broker is paid
- 18 by a flat fee and we will continue with that. We
- 19 recommend that.
- MR. NEFF: Okay, good. And the
- 21 Commission itself, I have to say when I learned
- 22 about your Water Commission, every day in this job
- I learn of some new thing that I never heard of
- 24 before. I go, what is is this Commission? Is it
- 25 an authority, is it a utility, what is it? I think

1 the answer was something different. Then we

- 2 learned it was created in 1919 by referendum,
- 3 something that I never heard of before.
- 4 Obviously, my gut reaction when I
- 5 heard of your problems and issues was, what in the
- 6 world does a municipality need a Commission for?
- 7 Sometimes there is a a reason to have a completely
- 8 independent authority, I can understand that. But
- 9 this sort of commission where the Commission
- 10 members all get paid, I think close to \$10,000 a
- 11 year, plus stipends for special meetings. Last
- 12 year there were sixteen of them.
- 13 It seemed like this--and they are
- 14 also catering their meetings. We noticed that
- they had quite expensive travel bills. And we
- 16 looked at that--I looked at it and thought, get
- 17 rid of this Commission. That's my gut. It may
- 18 not make sense.
- 19 Actually, my mind started thinking,
- 20 why not if the City won't do it, maybe the Board
- 21 can look into it. Because under other laws if
- there is an authority, we can dissolve that
- 23 authority if it's truly not needed, if there is
- 24 some level of distress.
- 25 Clearly there is distress here. If

1 it were an authority, you'd probably be asking

- 2 this Board or letting the Board know that we're
- 3 looking into dissolving it unilaterally if the
- 4 City wouldn't do it itself.
- 5 So I throw that out there more so
- 6 that you can share that and discuss it with the
- 7 Commission. So you know the State is looking at
- 8 this and not understanding why this Commission
- 9 exists.
- 10 My personal belief is, it probably
- does make sense at some point to look at getting
- 12 rid of it and maybe replacing it with a more
- 13 traditional authority model that has some checks
- 14 and balances in the way they budget what they are
- 15 handling.
- 16 What is your take on whether, at
- the end of the day it may make sense? What are
- 18 you doing to take a look at that issue in more
- 19 detail or anything?
- 20 MAYOR TAYLOR: I believe I not only
- 21 reiterate what I said previously in my opening,
- 22 but I did touch on that. I will simply say I
- 23 agree with you. We are and intend to review all
- of those issues.
- We just needed to get through this

1 phase first in terms of introducing our budget and

- 2 hopefully getting this Refunding Bond Ordinance
- 3 passed. But we are actively engaged and interested
- 4 in that. That's one of the issues with respect to
- 5 the firm that we're intending to bring on to
- 6 manage the operations and the fiscal affairs of
- 7 the entity.
- 8 We are also exploring the
- 9 potential, albeit it is an expense so I'm kind of
- 10 hesitant, of doing a separate study as to from a
- 11 professional standpoint versus, you know, a we
- 12 just don't like it standpoint, to see the cost and
- 13 the benefits of the process legally, as well as
- 14 the time frame for converting it to an authority,
- a traditional authority. Or perhaps I'll say
- 16 leasing--not so much selling the assets, because
- that has other implications and issues as well,
- 18 but all are on the table.
- MR. NEFF: Also, it is an awkward
- 20 issue to discuss, I note that East Orange I think
- 21 has ten council members. Is that right?
- 22 MAYOR TAYLOR: Are you trying to get
- 23 me unelected?
- MR. NEFF: I note that they all
- 25 receive, I think, compensation in the area of

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- 1 \$40,000. Some are entitled to health benefits,
- 2 too. At some point that becomes a little unwieldy
- 3 to have ten council members in a town of that size
- 4 in addition to being expensive.
- 5 Just, I guess more of a point than
- 6 a question, but it would seem to me that if East
- 7 Orange finds itself at some point with fiscal
- 8 distress again, and if it comes back and asks the
- 9 State for transitional aid, which you are not this
- 10 year, I would suggest that maybe one of those
- 11 items that could be looked at-- I know you are not
- 12 possessing it.
- 13 MAYOR TAYLOR: Can you underline
- 14 that please, sir?
- MR. NEFF: But you certainly can
- share with your colleagues in East Orange that the
- 17 State looks at that and sort of like a question
- 18 mark goes off overhead. The only town that I know
- of that has ten council members is Harrison. I'm
- 20 sure there are a couple others out there
- 21 somewhere. But Newark can live with, I think
- 22 seven.
- MR. JOHNSON: Nine.
- MR. NEFF: They have nine?
- MR. JOHNSON: Nine.

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1 MR. NEFF: Never mind, if others

- 2 can live with less.
- 3 MAYOR TAYLOR: Can you think of a
- 4 better example for comparison? No offense.
- 5 MR. NEFF: It seems to me that might
- 6 be an area to look back, which will make the job
- 7 of the executive a little bit more manageable.
- 8 MAYOR TAYLOR: If I may, Mr.
- 9 Chairman, two things. One, I will say that I've--
- 10 you know, I enjoy and I use that word
- 11 purposefully, a very excellent, excellent
- 12 relationship with the entire municipal council in
- 13 the City of East Orange.
- It's a relationship that I've
- worked very hard to foster and create. It is one
- 16 that me and my staff work every day to maintain.
- I say that because the prior mayor
- 18 and the prior council did not enjoy such a
- 19 relationship. I think that if we look at the
- 20 majority of other municipalities in our state,
- 21 both urban and suburban, there are very few where
- the mayor and council can actually have a cup of
- 23 coffee together, let alone discuss a dialogue on
- 24 major important issues.
- So I think that's important with

1 respect to the issues and initiatives, inclusive

- of what we are doing with the Water Commission.
- 3 It's a very transparent and
- 4 cooperative relationship that the council is fully
- 5 on board with supporting the administration. That
- 6 hasn't happened in a long time and it doesn't
- 7 happen in a lot of other municipalities.
- 8 I also add that we are responsible
- 9 with, you know, the payments. I don't take
- 10 benefits from the City. I took approximately a
- 11 \$50,000 pay cut from what the prior mayor was
- 12 making. So we are putting our money where our
- 13 mouth is when it comes to being responsible with
- 14 public resources.
- MR. NEFF: What was the prior mayor
- 16 being paid?
- 17 MAYOR TAYLOR: About \$150,000,
- 18 \$140,000.
- 19 MR. NEFF: Now it's down to \$90,000
- 20 or \$95,000 or something?
- 21 MAYOR TAYLOR: Yes.
- MR. NEFF: All right. I don't have
- 23 any other questions. Does anybody else have
- 24 questions at this point?
- 25 (No response).

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I just wanted to get all of that on

- 2 the record. This is one of the more unusual
- 3 applications that we have. I appreciate your
- 4 time. I think what we'll try and do for next
- 5 month is, when we have a record we'll more than
- 6 likely post this for the next agenda. Unless
- 7 something comes up in the course of our budget
- 8 review that I don't expect to come up, we won't
- 9 need to have you back. But we would post it again
- on our agenda. If somebody wanted to comment on
- it publicly against it, obviously, we'd allow them
- 12 to testify.
- I think whether you are here or not
- 14 next month is your discretion. But my guess is we
- 15 probably won't need you here.
- MAYOR TAYLOR: We'll have somebody
- 17 here just in case.
- MR. NEFF: We'll be in touch between
- 19 now and then, to see what our budget review finds.
- MR. AVERY: Before everybody goes,
- 21 I did have one question. On the payment--
- 22 borrowing money to pay a fine to DEP. I assume
- you discussed either a waiver or reduction in the
- 24 penalties, the possibility of them considering
- 25 that, rather than borrowing--the taxpayers borrow

- 1 to pay another level of government?
- 2 MAYOR TAYLOR: I agree.
- 3 MR. MURPHY: The \$362,000 that's in
- 4 there, the actual fines from the Administrative
- 5 Order are much higher than that.
- 6 MR. AVERY: You've already gone
- 7 that route?
- 8 MR. MURPHY: We're negotiating with
- 9 the DEP. I can tell you one of the first--
- 10 without giving away our negotiations, one of the
- 11 first things that we requested was as part of the
- 12 Administrative Consent Order that we're arranging
- 13 with the DEP, there are significant capital
- improvements, as the mayor discussed earlier, to
- 15 the Water Commission to the system. We're talking
- in the neighborhood of probably, from an
- engineer's estimate, \$10 to \$20 million.
- 18 That currently the East Orange
- 19 Water Commission uses six million gallons of water
- 20 a day. The operational capacity of the East Orange
- 21 Water Commission is eleven million gallons.
- However, because of a VOC issue, we were required
- 23 to turn wells off at the instruction of the DEP.
- So one of the first things that we
- 25 have requested from the DEP was, we'll take the

entire \$452,500 fine and we'll pay it. However,

- 2 allow us to use that directly to the capital
- 3 improvement, as opposed to paying it to the DEP.
- 4 They didn't agree with that. They said there had
- 5 to be, I mean, fines assessed.
- 6 MR. AVERY: Yes, been there, done
- 7 that.
- 8 MR. NEFF: Are some of these fines
- 9 related to a misreporting of water quality?
- 10 MR. MURPHY: The majority of the
- 11 fines are.
- 12 MR. NEFF: Which is related to the
- 13 criminal indictments?
- 14 MAYOR TAYLOR: : The alleged
- 15 criminal and negligent activities.
- MR. NEFF: I think, without speaking
- for the DEP, that this is one of those rare
- 18 cases--and I never defend that Department, even
- 19 though they are part of our administration. This
- is one of those rare cases where the issues that
- 21 led to the fines were so egregious, that the
- 22 Department is not just going to let them walk
- 23 away, the City as an institution-- not these
- people, they weren't there.
- MR. MURPHY: I believe if you went

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1 to the DEP today and asked the DEP the difference

- 2 in the relationship between the East Orange Water
- 3 Commission, as well as the City of East Orange
- 4 sitting here today versus sitting here three years
- 5 ago prior to the indictments, they would say-- I
- 6 mean, it is opposite sides of the spectrum.
- 7 Actually, the mayor, myself and the
- 8 administrator, actually met with the DEP, actually
- 9 it was last week. I mean, everyone sat-down to go
- 10 over the fines, as well as the capital
- improvements that they require.
- The longer term aspect is, in 2016
- 13 we hope that the water is back online, the full
- 14 eleven million gallons is back on line. We have
- 15 the additional five million gallons of water to do
- one of two things; to promote economic
- development, which the mayor just spoke about, as
- well as possibly selling the water to South
- Orange, to Orange or even to New Jersey American.
- 20 As opposed to--and there was a
- 21 Water Commission meeting last night. We approved
- 22 bill to pay Newark because we have to purchase the
- 23 water now to subsidize the system. We approved a
- 24 bill for a monthly water bill for Newark in the
- amount of \$305,000. Without that VOC issue, that

1 \$305,000 didn't exist, because we were able to

- 2 pump all the water from within East Orange.
- MR. AVERY: Thanks.
- 4 MR. NEFF: I do have one final
- 5 question about a small piece of the financing.
- 6 There is a payment to American Water that you are
- 7 looking to finance. American Water is reported to
- 8 have not given the city bills for water that was
- 9 provided about two, three years ago, until
- 10 recently.
- So it was sort of you portrayed to
- 12 us that this was sort of a surprise to us. Well,
- 13 how much of a surprise really was that? Shouldn't
- 14 the City have known that the bills were coming
- 15 eventually or no?
- MR. MURPHY: In fairness to the
- 17 City, I guess I'll jump in here. The East Orange
- 18 Water Commission, you are correct, it's a 1919
- 19 charter. It's the only Commission, I believe
- 20 within the state. The way they operate, they are
- 21 considered semi-autonomous. They are not allowed
- 22 to borrow. They would have to go to the City,
- 23 which they have done.
- 24 The operations of the Water
- 25 Commission would be, the Water Commission would

get the bill. The city would never get the bill.

- 2 Actually, the City probably wouldn't even know
- 3 that it was required to open the interconnection.
- 4 It is my understanding that the opening of that
- 5 interconnection is related to one of the-- to the
- 6 storm I think right around Halloween, where there
- 7 was a huge stow storm around Halloween. And the
- 8 other one was Hurricane Sandy.
- 9 I can tell you, my office first
- 10 received that bill, I mean, in February. It was a
- 11 lump sum bill. I don't know if it was \$390,000 or
- 12 \$436,000, but that's how it came in.
- 13 Initially from that --that was
- 14 after the indictments. So the people who turned
- 15 the wells-- the interconnection on and off,
- weren't even with us anymore.
- So we had to do an investigation
- 18 right off the bat of whether this was a legitimate
- 19 bill or not. So from the City's standpoint, I
- 20 don't believe it would have gotten to the City
- 21 until we had received it in February.
- 22 So it wasn't something that the
- 23 City had received bills and just threw them on the
- 24 side and said this is for the Water Commission.
- MR. NEFF: American Water said they

1 are going to start billing you on a monthly basis

- 2 for those things, instead of a surprise bill three
- 3 years later?
- 4 MR. MURPHY: Exactly. We have kept
- 5 current with New Jersey American since that time.
- 6 MAYOR TAYLOR: I also will add that
- 7 we, given the unique arrangement and relationship
- 8 or lack thereof, that previously existed between
- 9 the Water Commission and the City, moving forward
- 10 starting on January 1st, I assigned a member of my
- 11 Corporation Counsel's office to be liaison/monitor
- of what goes on at the Water Commission.
- He attends every meeting, reviews
- 14 the minutes, reviews the resolution. And he is
- really monitoring what they doing and the progress
- 16 that they are making to remedy these situations.
- MR. NEFF: Anything else?
- 18 (No response).
- No. I just want to thank you for
- 20 the openness and the transparency. It seems that
- 21 there is pretty thoughtful planning moving
- 22 forward. We'll try and deal with this
- 23 expeditiously at the next meeting.
- MAYOR TAYLOR: Thank you.
- MR. JOHNSON: Thank you.

1 MR. NEFF: Paterson City. We're

- 2 going to-- we'll address also at the same time as
- 3 the tax appeals, we'll also have a little bit of
- 4 exchange with the Municipal Authority issue that
- 5 was listed at the end of the agenda.
- 6 (Neil Grossman, John Emolo, Anthony
- 7 Zambrano, being first duly sworn according to law
- 8 by the Notary).
- 9 MR. GROSSMAN: Neil Grossman.
- MR. EMOLO: John Emolo, E-m-o-l-o.
- MR. MC MANIMON: Ed Mc Manimon, from
- 12 Mc Manimon, Scotland & Baumann, bond counsel to
- 13 the City.
- MR. ZAMBRANO: Anthony Zambrano,
- 15 controller and acting finance director for the
- 16 City.
- MR. MC MANIMON: Thank you. The
- 18 City is asking for the approval of the issuance of
- 19 \$3,300,000 of tax appeal refunding bonds or notes
- 20 to fund sixty-four tax appeals from the prior
- 21 year.
- There are actually approximately
- 900 unresolved tax appeals. And they have
- 24 instituted a reval. They adopted the Special
- 25 Emergency last year. They awarded the contract and

1 it's in the process, to try to get better control

- 2 for the series of tax appeals that have come
- 3 before this Board.
- 4 The approval is under 40A:2-51.
- 5 Since they are a Qualified Bond Act, they also
- 6 need approval under the Qualified Bond Act. The
- 7 Qualified Bond Revenues that are payable to the
- 8 City are \$32,985,451. The highest qualified debt
- 9 service number for outstanding bonds that are
- 10 covered by that act, is \$10,695,000. So they are
- 11 more than three times the coverage under the
- 12 Qualified Bond Act program.
- They are asking for the approval to
- do this over a five year period with a straight
- principal payment of \$660,000 a year. Their
- 16 current debt is about 1.3 percent after this
- 17 ordinance.
- I'll be happy to answer any
- 19 questions. John is the attorney for the City
- 20 handling these. Tony has been the Chief Financial
- 21 Officer for a long time. So I think he has all the
- 22 institutional knowledge.
- MR. NEFF: Our monitor for the City
- 24 of Paterson looked at this, approved it and signed
- off on it as well, didn't have any issues with it.

1 While Paterson is at the table, the

- 2 only issue I wanted to raise, we had later listed
- 3 on the agenda a discussion item for the Municipal
- 4 Utilities Authority in Paterson. They don't have
- 5 really any the functions as far as I can see. Yet
- 6 there are members of this Commission, the
- 7 Commission raises money. It seems to engage in
- 8 activities that are unrelated to a municipal
- 9 utilities authority.
- 10 There was a new mayor elected last
- 11 night, so we'll obviously have discussions with
- 12 the incoming mayor about that authority. We asked
- 13 the City to eliminate that authority as a way to
- save some money, streamline their services. They
- haven't responded at all. But hopefully we'll
- 16 have a little more luck with the next
- 17 administration.
- I guess we don't need to belabor
- 19 that today. Any questions on the refunding? I'm
- 20 story the request from the City was for a five
- 21 year refunding?
- MR. MC MANIMON: Yes.
- MR. NEFF: Three is what brings it
- down to a \$50.00 impact. I know there are other
- 25 budget issues pending in 2015 and a lot of debt

1 service coming online for long term debtor, I

- 2 think in conjunction with past practice of the
- 3 Board, it would be appropriate to approve this at
- 4 the three year funding level. Which brings it to
- 5 the \$50.00 standard that the Board has always
- 6 used.
- 7 Obviously, there are much bigger
- 8 budgetary issues to deal with in Paterson. We'll
- 9 deal with them in conjunction with--
- 10 MR. GROSSMAN: The only other thing
- I would note, when they considered both three and
- 12 five years, in addition to this set of tax appeals
- and prior tax appeals that they are paying down
- over three to five years, the future tax appeals
- also this year, they had another Special Emergency
- 16 for stick and vacation buyouts. Which, while it's
- 17 not tax appeals, it is kind of similar in nature
- in that they incurred an obligation this year that
- 19 they're going to pay over several years. That
- adds about \$15.00 to the tax rate next year.
- 21 So that's why, you know, if the
- 22 five year tax appeal plus that sick and vacation
- 23 buyout, that gets them to \$50.00 a year for five
- 24 years. That was kind of the logic.
- But, yes, tax appeals, this tax

1 appeal application adds about \$32.00 a year for

- 2 five years.
- 3 MR. NEFF: I just really-- my own
- 4 personal opinion, the Board ought to stick to the
- 5 standard of \$50.00. Paterson has been given a lot
- of opportunities to just kick the can down the
- 7 road, for lack of a better phrase. The Division
- 8 has been a part of allowing that.
- 9 At some point you've got to draw
- 10 the line and slow it down a little bit. That is
- 11 the standard the Board has. I just recommend that
- 12 there be a three year pay down, which is a
- 13 standard that the Board has always been using.
- 14 Any other comments, questions for
- 15 Paterson?
- MR. BLEE: Motion to approve.
- 17 MR. NEFF: I'll second that, if
- it's a motion to have a three year--
- MR. BLEE: Three year.
- MR. NEFF: Three year payment.
- 21 Take a roll call.
- MS. MC NAMARA: Mr. Neff?
- MR. NEFF: Yes.
- MS. MC NAMARA: Mr. Avery?
- MR. AVERY: Yes.

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1	MS.	MC	NAMARA:	Mr.	Blee?

- 2 MR. BLEE: Yes.
- 3 MS. MC NAMARA: Mr. Fox?
- 4 MR. FOX: Yes.
- 5 MR. MC MANIMON: Thank you. Can I
- 6 confirm that the Hudson County Improvement
- 7 Authority has been deferred?
- 8 MR. NEFF: It's deferred for lack of
- 9 quorum, on that issue today.
- 10 Next up is Bogota Borough, proposed
- 11 sale of municipal assets in support of
- 12 appropriation cap waiver.
- 13 (Frank Di Maria, being first duly
- sworn according to law by the Notary.)
- MR. DI MARIA: Frank Di Maria, D-i,
- 16 M-a-r-i-a.
- 17 Thank you, Mr. Neff, for allowing
- 18 me to appear. My name is Di Maria, Frank Di Maria,
- 19 the CFO part-time for the Borough of Bogota.
- 20 We're here today to request
- 21 permission for a cap waiver for the use of a sale
- of municipal assets, which is a cell tower, which
- is a carryover from the prior year.
- I'm not going to begin to try and
- 25 justify Bogota's financial behavior leading up to

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1 this. I've looked back-- I've been on board since

- 2 March 1st of this year. I've looked back as far
- 3 as 2010 and stopped there. There have been over
- 4 expenditures, deferred changes, operating
- 5 deficits, all kinds of fiscal problems dating at
- 6 least that far back.
- 7 My understanding is that the
- 8 required permission for the cap waiver last year
- 9 was not sought. They also adopted their levy cap
- 10 \$20,000 over.
- We've taken the cap base adjustment
- 12 for it this year. Basically, part of my agreeing
- 13 to come on board was the governing body's
- 14 commitment to get the act together going forward.
- There has been a number of things
- 16 that have happened. This is sort of the first
- 17 piece and I think it's the most critical in their
- over cap in their budget as it is. This sort of
- 19 would make that situation worse.
- The items that I'm looking to put
- in this waiver are, one, \$73,000 of over
- 22 expenditures that were never raised from 2012 and
- 23 some excess from 2013. The balance are for the
- 24 three major cases, litigation cases that they have
- outstanding. Two of which are covered by the GIF,

- 1 with the maximum exposure of \$75,000 each, the
- 2 balance left for an unsettled case of \$117,000.
- 3 In anticipating questions
- 4 regarding, you know, where does this litigation
- 5 and these costs end, how do we know that this is
- 6 the end of it, we had moved up a mediation
- 7 agreement to last Thursday. There is a settlement
- 8 agreement on for tomorrow night's consideration by
- 9 the council, which would put that out of pocket at
- 10 just under \$100,000.
- If this is approved tomorrow night,
- 12 the cap waiver-- we would know for sure that the
- 13 cap waiver would be sufficient to cover the items
- 14 that we're looking to put in there. There would
- 15 be no contingencies.
- 16 Part of the-- some of the items
- 17 that have not been in place in Bogota that should
- have been a long time ago, third party billing for
- 19 the ambulance fees, that's happening now. The
- 20 Municipal Court no outside, collection, third
- 21 party collection, a better route was out source to
- 22 a neighboring--a shared service with a
- 23 neighboring municipality. Accelerated tax sale
- 24 never done. It is authorized for this year, will
- 25 be done by December.

1 Most of the collective bargaining

- 2 agreements and the individual employment
- 3 agreements were up December 31st, 2013. White
- 4 collar is going to be zeros and the individual
- 5 ones are zeros at this point.
- 6 They got a little prematurely
- 7 aggressive with the PBA, or they have an FOP, out
- 8 of the box, against my recommendation. But that's
- 9 where we are at this point.
- 10 Again, step one to a number of
- 11 steps, is this request for the cap waiver.
- MR. NEFF: If this approval were
- delayed until June, what horrible, bad things
- 14 happen?
- MR. DI MARIA: None.
- MR. NEFF: Okay. I think-- usually
- 17 these cap applications, they are rare. Usually
- when they come to us they are pretty routine. This
- one is not. There are clearly issues here.
- I'm not comfortable recommending to
- 21 the rest of the Board that we approve something
- 22 like this until we have some sort of meeting with
- 23 a representative from the governing body here.
- MR. DI MARIA: Agreed,
- MR. NEFF: With that, I would

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- 1 suggest we defer this.
- 2 If anybody else has questions,
- 3 we'll try to finish the testimony today so we
- 4 don't have to reinvent the testimony next month.
- 5 But I think for now we would defer action. Okay.
- 6 MR. DI MARIA: Thank you.
- 7 MR. NEFF: Thanks for your
- 8 testimony. If you can please relate to them and
- 9 we'll reach out and try to have the mayor or
- 10 somebody from the administration talk to us about
- 11 what's going on.
- MR. DI MARIA: Absolutely. Thank
- 13 you.
- MR. NEFF: Thank you. Margate City.
- 15 (Lisa Mc Laughlin, being first duly
- sworn according to law by the Notary).
- MS. MC LAUGHLIN: Lisa Mc Laughlin.
- Mr. Fleishman: Good morning Mr.
- 19 Chairman, members of the Board. Joel Fleishman,
- 20 appearing here this morning as bond counsel for
- 21 the City of Margate.
- 22 Appearing with me this morning is
- 23 Lisa Mc Laughlin, the CFO of the City. This
- 24 morning we're here requesting your approval for
- 25 the waiver of the normally required five percent

- 1 down payment in our bond ordinance.
- 2 Essentially this ordinance is for
- 3 emergency improvements required to the City Hall
- 4 building that were sustained as a result of
- 5 Hurricane Sandy.
- 6 I think this particular ordinance
- 7 and this request come clearly within the purview
- 8 of Section A of the Local Bond Law. Because the
- 9 City Hall building, which is a beautiful historic
- 10 building in the center of town, is a fully
- 11 functioning City Hall. It had about seven to
- 12 nine inches of water above the first floor, as a
- 13 result the flooding from the hurricane or
- 14 Superstorm Sandy.
- As I said, this building was a
- 16 fully functioning municipal building. It had the
- 17 tax collector, the tax assessor, the city clerk,
- 18 the CFO's office, the planning and development
- 19 office. And it had our Commission chambers, which
- 20 also served as a Municipal Court. And also
- 21 attached to this building is a fire station, one
- of the fire stations in the city, that has already
- been renovated to the tune of about \$2 million.
- So the concept here is we'd like
- 25 --we are working with FEMA. We expect that FEMA

is going to reimburse this project ninety percent.

- 2 We've had meetings with FEMA, so that's not just
- 3 speculation. It is pretty well known that the
- 4 assurances they have given us-- we have other
- 5 projects that were Hurricane Sandy related that
- 6 have already been reimbursed by FEMA, to the tune
- 7 of about ninety percent. So we believe that it is
- 8 going to happen again.
- 9 Again, this buildings really does
- need to be rebuilt. It is a beautiful old,
- 11 historic building. The city has been functioning
- 12 out of a temporary location.
- 13 Lisa Mc Laughlin met yesterday with
- some representatives of FEMA. I'll let her tell
- you what happened as a result of that meeting.
- MS. MC LAUGHLIN: We continue to
- have ongoing meetings with the FEMA specialists,
- 18 along with our city engineer Ed Walberg and other
- 19 city officials.
- 20 At the time, right subsequent to
- 21 the storm occurring, FEMA specialists had come in
- 22 and written a project for this particular damage.
- 23 At that time they estimated approximately \$800,000
- 24 in damage. However, that project also incorporated
- other locations, facilities in the City.

1 So we're in the process of having

- 2 the project rewritten for a scope alignment.
- 3 Because in addition to having to separate the City
- 4 Hall building into a separate project, at the time
- 5 the costs were estimated, it did not include
- 6 various codes and standards. The building needs
- 7 to be ADA compliant.
- 8 The last renovations for this
- 9 facility was done, I believe in 1975. So there are
- 10 various ADA regulations that need to be done. And
- it also needs to be compliant with FEMA, with
- 12 flood standards, the NFIP, it is a critical
- 13 facility and local codes as well.
- MR. NEFF: Okay. Just by way of
- backround, the Board pretty much routinely has
- 16 been granting waivers for down payments for storm
- 17 related reconstruction. But in this case we're
- 18 now a year and half out from the storm. And
- 19 information we have is that FEMA was, at least on
- 20 their project work sheets was, I think looking at
- 21 the municipal building as being something that was
- 22 approximately, by their estimate, about a \$500,000
- 23 expenditure. Then yet we saw something for \$1.7
- 24 million. So we had questions about it. That's why
- we needed something on the record to explain why

is a down payment waiver needed for \$1.7 million,

- when the FEMA documentation suggests that the cost
- 3 would be \$500,000.
- We had discussions yesterday. I
- 5 think the discussion entailed a good faith
- 6 estimate or belief by the municipality that you
- 7 could be reimbursed somewhere in the neighborhood
- 8 of a million dollars toward the project?
- 9 MS. MC LAUGHLIN: Yes.
- 10 MR. NEFF: That you may have a
- 11 municipal exposure of \$500,000 for the project.
- 12 I think it would be appropriate, if
- 13 the municipality knows it is going to have a
- \$500,000 obligation that is not being paid by FEMA
- and there is room within the budget to make a down
- 16 payment, then some down payment should be made.
- Not five percent of the entire costs, that would
- 18 be stupid. Because you are getting a fair amount
- 19 of money back from FEMA.
- 20 But I think five percent of your
- 21 liability, which is \$500,000, five percent of
- that number would be \$25,000 and would be an
- 23 appropriate down payment.
- I think our review of your budget
- 25 suggests that that's something that's feasible and

- 1 achievable.
- MS. MC LAUGHLIN: Absolutely. And we
- 3 would be agreeable to that and appreciate your
- 4 consideration. We have budgeted sufficient funds
- 5 for the down payment and would be able to agree.
- 6 MR. NEFF: And for the record, you
- 7 have heard from somebody from FEMA, that has given
- 8 you at least verbal assurances that somewhere in
- 9 the ballpark of a million dollars is what would be
- 10 appropriate?
- MS. MC LAUGHLIN: Absolutely. In
- 12 fact, we met again yesterday with various members.
- MR. NEFF: So with that, unless
- 14 there are other questions, I would recommend or
- 15 make a motion that we approve the waiver of down
- 16 payment. But condition it on the municipality
- applying \$25,000 in its 2014 calendar year budget,
- 18 toward the became of this building.
- MS. MC LAUGHLIN: Thank you.
- MR. BLEE: Second.
- MR. NEFF: Have a roll call.
- MS. MC NAMARA: Mr. Neff?
- MR. NEFF: Yes.
- MS. MC NAMARA: Mr. Avery?
- MR. AVERY: Yes.

STATE SHORTHAND REPORTING SERVICE, INC.

1 MS.	MC	NAMARA:	Mr.	Blee?
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- 2 MR. BLEE: Yes.
- 3 MS. MC NAMARA: Mr. Fox?
- 4 MR. FOX: Yes.
- 5 MR. NEFF: Middlesex County has
- 6 withdrawn their application because they would
- 7 rather make a down payment than answer questions
- 8 about their finances.
- 9 Hudson County Improvement Authority
- 10 unfortunately was deferred. We have a lack of
- 11 quorum to handle that issue.
- So we're moving right along and
- moving to the Bergen County Improvement Authority.
- 14 County guaranteed School District Revenue Bonds
- for the Elmwood Park Board of Education project
- 16 and the County Guarantee.
- 17 (Anthony Inverso, Wayne Demikoff,
- 18 Robert Garrison, John Glidden, being first duly
- sworn according to law by the Notary.)
- MR. INVERSO: Anthony Inverso,
- 1-n-v-e-r-s-o.
- MR. GLIDDEN: John Glidden,
- G-1-i-d-d-e-n.
- MR. DEMIKOFF: Wayne Demikoff,
- D-e-m-i-k-o-f-f.

1	MP	GARRISON:	Rohart	Carrigon
T	T.TT / •	GUIVITA OUI •	TONCT	Gattaon.

- MS. GORAB: Lisa Gorab, G-o-r-a-b.
- Good morning. My name is Lisa
- 4 Gorab. I'm bond counsel to the BCIA with respect
- 5 to this transaction.
- To my right is Rob Garrison, who is
- 7 the Executive Director of the Improvement
- 8 Authority; Wayne Demikoff, who is the Business
- 9 Administrator of the Elmwood Park Board of Ed;
- 10 John Glidden, financial advisor to the BCIA and
- 11 Anthony Inverso financial advisor to the Board of
- 12 Education.
- 13 The Improvement Authority is
- 14 seeking positive findings with respect to a
- proposed financing in the amount of \$32,492,250.
- The BCIA proposes to issue bonds
- and loan the money to the Elmwood Park Board of
- 18 Education. The loan would have two purposes for
- 19 the Board of Education. The first would be to fund
- the referendum that passed on January 28th of
- 21 2014.
- The referendum that the Board
- passed was a multi school improvement program of
- 24 about \$10 million. And that program will be
- 25 financed over a twenty year period. The State is

1 providing forty percent debt service aid for that

- 2 project.
- 3 The second purpose of the loan
- 4 would be to fund the Board's refunding of their
- 5 outstanding 2004 bonds. That refunding has already
- 6 been approved by this Local Finance Board. Since
- 7 that time, there have been a couple and
- 8 intervening issues that did not enable the Board
- 9 to move forward with the refunding.
- 10 The Board determined to wait and
- see if the referendum passed, to see if they could
- 12 finance it together with the new money and have
- 13 one issue instead of two.
- 14 That refunding now produces about
- 15 \$2.5 million in savings for the Board of
- 16 Education. And the present value, as compared to
- this Board's three percent benchmark, is 8.367
- 18 percent.
- I would like to point out that the
- 20 Board could finance this on its own. It has chosen
- 21 to go through the BCIA for one very simple reason.
- 22 That is, it is saving over \$700,000 by financing
- 23 this project through the BCIA. Included in that
- \$700,000 savings is all the costs of issuance to
- 25 finance this project.

1 MR. NEFF: Okay. The only issue I

- 2 have, and I raise it in the spirit of Ted Light
- 3 not being here and the past decisions of the
- 4 Board, there is what appears to me to be a very
- 5 high fee. Not for individual professional
- 6 services associated with this project, but for the
- 7 Authority itself.
- 8 I have yet-- I know the last time
- 9 this Board met and approved a financing for the
- 10 Bergen County Improvement Authority, we wanted to
- 11 ask that the Division be provided something that
- showed that the fee is reasonably related to the
- 13 costs of providing the service. I have yet to see
- something that mathematically shows that.
- 15 I'm not seeing anything that
- 16 mathematically justifies close to a \$250,000 fee
- 17 that will be paid to the Authority. I don't know
- how \$250,000 is a reasonable cost of the Authority
- 19 related to this project.
- So the Board only reviews these
- 21 projects. We don't approve or disapprove of them.
- 22 So my recommendation would simply be that we
- 23 would-- our findings for this would be positive
- 24 findings. But with respect to the fee itself,
- 25 that we find that the fee is on the high side.

1 That we think it ought to be adjusted such that

- 2 the costs of the Authority providing the service,
- 3 reflect the fee. And that there not be something
- 4 on top of that.
- 5 We've had that position in the past
- 6 with the Camden County Improvement Authority. They
- 7 lowered their fees in response to that, to more
- 8 closely track the actual costs of providing the
- 9 service. I think that we need to be fair and even
- 10 with how apply our standards here.
- I'm willing to listen to comments
- 12 as to why it is that the fee relates to the actual
- 13 costs of the service. I want to hear some math as
- 14 to why that's accurate. But I don't see me
- 15 changing my mind. I don't see our opinion as
- otherwise holding up the financing of the project
- being able to move forward. The people who buy
- these bonds aren't going to say, oh, gee, their
- 19 fee is high, therefore, we're worried about being
- 20 repaid.
- I don't know that we need to have a
- 22 big fight about this. But I'm willing to hear a
- 23 little bit of commentary back.
- MR. GARRISON: If you don't mind,
- 25 Mr. Neff, I'll certainly do that. No fighting

1 involved. I commend you and your staff for looking

- 2 at the fees, making sure, ensuring that the fees
- 3 are reasonable. We had this discussion before.
- 4 I'll state similar comments that I
- 5 had the past. Certainly we can revisit the fee
- 6 somewhere down the road and I'll explain what that
- 7 means once I get done with my comments.
- 8 I think we're in a tough spot with
- 9 the Improvement Authority. When I came into my
- 10 position three years ago. We had a significant
- 11 deficit. Every year that we sent our budgets down
- 12 to DCA, the folks down here said how are you going
- 13 to get rid of this deficit? We need proof. We
- 14 need revenues. We need a way for you to show to
- us that you are going to put--that you are going
- 16 to reduce your deficit.
- 17 As a part of that did discussion,
- 18 at the same time, we were looking at-- I had done
- 19 an overview of the way the Improvement Authority
- 20 functions in terms of bond transactions.
- 21 Including fees not only that the Authority
- 22 charges, but those professionals that are involved
- in those type of transactions.
- 24 Partly based on the discussion with
- 25 the DCA staff, we put together a new fee schedule

1 about a year and a half ago. So as part of what

- 2 we discussed with DCA, which satisfied their
- 3 requirement that we show that we're paying down
- 4 that deficit, we put into our budget each year a
- 5 certain amount of money that we thought we'd be
- 6 able to collect through various fees, including
- 7 the fees that we charge as the County guarantee
- 8 for part of a deal.
- 9 That satisfied the DCA. They were
- 10 happy with the fact that we were showing revenues
- 11 that were being generated through fees, including
- 12 bond transactions, to help that deficit be
- 13 reduced.
- 14 What I also committed to at that
- 15 time internally, both the County Executive, County
- 16 Administrator and others, is that as that deficit
- is reduced and as we are able to get a handle on
- being able to be as self-sustaining as possible
- 19 with our administrative fees, which you see
- through the budget, as well as the supplemental
- 21 questionnaire information that you requested.
- 22 We pay-- we have about four
- full-time and two part-time employees that are
- loaned over from other departments. Their fees in
- 25 terms of--or shall I say the amounts of monies

- 1 that are concerned as far as our budget is
- 2 concerned, is approximately \$500,000 to \$800,000
- 3 between the salaries, the benefits and other costs
- 4 that the County charges us in terms of utilizing
- 5 office space and other equipment that we use.
- 6 So it took us a long time. It
- 7 probably took us about six months to come up with
- 8 the fee schedule that we did. At the time that we
- 9 came up with the new fee schedule, we also stated
- 10 that we would revisit this as necessary and as
- 11 needed.
- We make it very clear to any entity
- 13 that comes through us, whether it is a
- 14 municipality, a school district a utilities
- authority, what our fees are. I think we are as
- 16 transparent as anybody, if not more so, than any
- other entity that does these transactions as
- improvement authorities. I don't mean any
- 19 disrespect to any other improvement authority.
- 20 Because that my mission, to ensure
- 21 that every aspect, especially in the financial
- 22 sense, is part of the up front discussions that we
- 23 have. We have not had push back from any of the
- 24 entities that have so far--since we put in the new
- 25 fee schedule approximately sixteen months ago, on

- 1 our fees.
- 2 Of course, everybody would always
- 3 like the fees to be lower. Like I said, I will
- 4 commit to you that as we look at our financial
- 5 situation, that we will look to reducing those
- 6 fees as we can, according to the deficit and our
- 7 operating budget.
- 8 MR. NEFF: Any other comments on
- 9 this?
- 10 (No response).
- No. I'll just make a recommendation
- 12 that we provide positive findings with respect to
- 13 the project in general, but note in the resolution
- 14 that we provide the Authority, that we have
- 15 concerns that the fee that is directly payable to
- 16 the Authority should be revisited and aligned in
- 17 the future to be more along the costs of providing
- 18 the service itself.
- 19 MR. GARRISON: Thank you for your
- 20 comments, I appreciate that.
- 21 MR. NEFF: I move it. Is there a
- 22 second?
- MR. BLEE: Second.
- Mr. NEFF: Roll call.
- MS. MC NAMARA: Mr. Neff?

STATE SHORTHAND REPORTING SERVICE, INC.

1	MR. NEFF: Yes.
2	MS. MC NAMARA: Mr. Avery?
3	MR. AVERY: Yes.
4	MS. MC NAMARA: Mr. Blee?
5	MR. BLEE: Yes.
6	MS. MC NAMARA: Mr. Fox?
7	MR. FOX: Yes.
8	MS. GORAB: Thank you.
9	MR. NEFF: Passaic County
10	Improvement Authority.
11	(Nicole Fox, Heather Litzebauer,
12	being first duly sworn according to law by the
13	Notary)
14	MS. FOX: Nicole Fox, Passaic
15	County Improvement Authority.
16	MS. LITZEBAUER: Heather Litzebauer,
17	financial advisor.
18	MR. JOHNSON: Everett Johnson, bond
19	counsel to the Improvement Authority, from
20	Wilentz, Goldman & Spitzer.
21	
22	MR. NEFF: Okay.
23	MR. JOHNSON: The Passaic County

Improvement Authority--I guess before I begin I'll

introduced--I guess you already heard. I have with

24

1 me today Nicole Fox, who is the Executive Director

- of the Passaic County Improvement Authority,
- 3 Heather Litzebauer from NW Financial, financial
- 4 advisor and myself, Everett Johnson, bond counsel,
- 5 with Wilentz, Goldman & Spitzer.
- 6 The Passaic County Improvement
- 7 Authority is seeking the Board's review and
- 8 positive findings with respect to a proposed not
- 9 to exceed \$15 million County guaranteed Passaic
- 10 County Improvement Authority capital lease program
- and also the consent of the County guarantee on
- 12 the program itself.
- Under this program, the PCIA enters
- into a match lease agreement with a bank, in this
- 15 case US Bank. The Bank is the owner of the
- 16 assets. The PCIA then subleases the
- 17 various--subleases with various borrowers. In this
- 18 program we are opening the program to school
- 19 boards, utilities authorities, sewage authorities,
- 20 fire districts, the County itself and
- 21 municipalities.
- 22 Therefore, US Bank leases the asset
- 23 to PCIA. PCIA subleases the asset to the
- 24 borrowers. The borrowers then make payments, which
- are assigned directly by PCIA to the Bank.

1	After	the	terms	οf	the	lease	have

- 2 ended, for a nominal fee of a dollar, title is
- 3 transferred from the Bank to the individual
- 4 borrowers.
- 5 This particular application is
- 6 basically Phase 2. Last year we were approved for
- 7 the 2013-2014 Bank program. Due to the fact that
- 8 Wayne Board of Ed borrows annually, it has decided
- 9 to come to us to finance some ESIP projects, which
- 10 this is the first one that we're doing through our
- 11 program.
- 12 Their project is approximately \$11
- 13 million. That will pretty much absorb the room we
- have in our Bank. And there are other borrowers
- who are interested in coming through the PCIA bank
- 16 program over the next year. So basically we want
- 17 to expand our capacity to accommodate other
- 18 borrowers who are interested in our program over
- 19 the next year.

- 21 MR. NEFF: Okay. Just a quick
- 22 question. Is there a one percent of par amount
- 23 administrative fee for Passaic County projects?
- MS. LITZEBAUER: That's the
- 25 Authority fee. It is a not to exceed amount.

1 Typically the the loans in the capital equipment

- 2 lease pool range from about \$250,000 to \$1
- 3 million. So typically on the those loans they
- 4 would get one percent.
- 5 Wayne Board of Education asked us
- 6 to reduce that fee, that authority fee, for their
- 7 ESIP program, so the Improvement Authority has
- 8 reduced that fee.
- 9 MR. NEFF: To reduce it to--
- 10 MS. LITZEBAUER: Point seven-five
- 11 percent.
- MR. NEFF: How does that-- do you
- 13 know how that compares to your other clients who
- 14 have lease program, like, Middlesex County
- 15 Improvement Authority?
- MR. JOHNSON: This is my only client
- that actually has a lease program that I deal with
- 18 directly. So I'm not at liberty to respond to that
- 19 question.
- MR. NEFF: Okay.
- MS. LITZEBAUER: The same for me.
- MR. NEFF: Does anybody else know?
- 23 (No response).
- MR. NEFF: I guess I'm tired and I
- 25 fought enough.

1 MR. BLEE: Motion to approve.

- 2 MR. FOX: Second.
- 3 MR. NEFF: Roll call.
- 4 MS. MC NAMARA: Mr. Neff?
- 5 MR. NEFF: Yes.
- 6 MS. MC NAMARA: Mr. Avery?
- 7 MR. AVERY: Yes.
- 8 MS. MC NAMARA: Mr. Blee?
- 9 MR. BLEE: Yes.
- MS. MC NAMARA: Mr. Fox?
- 11 MR. FOX: Yes.
- MR. JOHNSON: Thank you very much.
- MR. NEFF: Old business. The Morris
- 14 County Improvement Authority.
- 15 (Jennifer Edwards, Glenn Roe, being
- 16 first duly sworn according to law by the Notary).
- MS. EDWARDS: Jennifer Edwards,
- 18 Acacia Financial Group.
- 19 MR. ROE: Glenn Roe, County of
- 20 Morris.
- MR. PEARLMAN: Stephen Pearlman,
- 22 Pearlman, Miranda. We're bond counsel to the
- 23 Improvement Authority.
- Good morning, we'll try and be
- 25 brief. In 2011 we were originally down here for

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- 1 the County Public Safety Expansion Program and
- 2 borrowed some notes that year to get started.
- 3 Came back in 2012 and financed the project. The
- 4 project came in, the budget was around \$23.6
- 5 million.
- 6 Glenn was able to secure about
- 7 about \$3 million in grants, about \$3 million in
- 8 capital budget appropriation, taxes. So we bonded
- 9 the balance somewhere around \$20 million.
- 10 It looks like we are about a half a
- million to \$600,000 of additional need to finalize
- 12 the project. We put in not to exceed a million,
- only because he's still collecting the final
- 14 bills.
- With that, they will come in either
- 16 at budget or at worst \$200,000 over budget on a
- 17 \$26.3 million project. So the County is pleased
- 18 with that.
- 19 This is old business because we are
- 20 issuing under the 2012 pooled bond resolution and
- 21 2011 lease revenue bond resolution.
- 22 Having sat through a few questions,
- 23 I can state that since this is an Authority/County
- 24 deal there is no Authority fee charged back to the
- 25 County. I'll be happy to take questions.

1 MR. NEFF: Do you know what the

- 2 Improvement Authority's fee is otherwise, for a
- 3 municipality or school district?
- 4 MR. PEARLMAN: I don't think we're
- 5 as frequent an issuer as the other authorities,
- 6 Tom. So it's in the standard.
- 7 I know that in the day when this
- 8 started it used to be twenty-five/ten. It was
- 9 kind of the standard that the improvement
- 10 authorities--you know, twenty-five bases points up
- 11 front, ten annual on a declining principal basis.
- 12 That's kind of where that started maybe twenty
- 13 years ago.
- 14 That's the benchmark, that some
- 15 people work off of that. I think when the bonding
- 16 amounts get high they come down, because those
- 17 numbers get pretty big.
- 18 They do like to charge them, I
- 19 think, to the private transactions and non-profits
- 20 because that's not government to government. I do
- 21 think there is courtesy back to the other forms of
- 22 government. So these standard fees do tend to
- 23 come down.
- I know some people just take the
- 25 up front fee, not the annual fee or reduced annual

1 fee. But I would say the standard that, you know,

- 2 we were doing in Essex twenty years ago,
- 3 twenty-five/ten, you know, that's where it was for
- 4 a long time.
- 5 MR. NEFF: All right. Any
- 6 questions, concerns, comments on this one?
- 7 (No response)
- 8 MR. NEFF: I'll make a motion to
- 9 approve it.
- MR. BLEE: Second.
- 11 MR. NEFF: Roll call.
- MS. MC NAMARA: Mr. Neff?
- MR. NEFF: Yes.
- MS. MC NAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MC NAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MC NAMARA: Mr. Fox?
- MR. FOX: Yes.
- MR. PEARLMAN: Thank you.
- MR. NEFF: We're going to go a
- 22 little bit out of order. We had a supplemental
- 23 agenda with Camden County. We're going to ask
- them to come up. It will be quick.
- 25 (Josh Nikita, Jim Blanda, Mike

1 Sencindiver, being first duly sworn according to

- 2 law by the Notary).
- 3 MR. NIKITA: Josh Nikita.
- 4 MR. BLANDA: Jim Blanda.
- 5 MR. SENCINDIVER: Mike Sencindiver,
- 6 S-e-n-c-i-n-d-i-v-e-r.
- 7 MR. WINITSKY: Jeffry Winitsky,
- W-i-n-i-t-s-k-v.
- 9 MR. NEFF: Okay.
- 10 MR. WINITSKY: Good afternoon. We
- 11 are here on behalf of the Camden County
- 12 Improvement Authority for positive findings and
- approval for the issuance of up to \$21 million
- 14 aggregate principal amount of County Guaranteed
- 15 Loan Revenue Bonds and the approval for final
- 16 adoption of the Section 80 guarantee by the County
- of Camden.
- The purpose of the issuance of
- 19 these bonds, is to permanently finance the
- 20 Authority's outstanding County Guaranteed Bond
- 21 Anticipation Notes that have been rolled several
- 22 times.
- 23 We've been before the Board several
- 24 times relating to a redevelopment project in the
- Township of Pennsauken. The notes were originally

issued in 2003, in the principal amount of \$35

- 2 million. We have subsequently rolled them every
- 3 year since, appearing before this Board on several
- 4 occasions to do so.
- 5 We currently have outstanding
- 6 \$20,315,000 worth of notes. Meaning, we've paid
- 7 down a little over \$14 million in that amount of
- 8 time.
- 9 The original project was intended
- 10 to be much larger, to include a Civic center and a
- 11 lot of other projects. That project has been
- 12 whittled down over time to include, instead of a
- 13 sixty-five acre site, we are down to a thirty-five
- 14 acre site.
- We ran into a lot of problems
- 16 related to the marketplace in general. We had
- some environmental remediation to do. We've gone
- 18 through several redevelopers to get the project
- 19 done. And we're now finally in a position to
- 20 permanently finance these notes and go long, as a
- 21 result of final negotiations with two, actually,
- 22 nationally recognized multi family redevelopers.
- 23 We want to capture positive market conditions.
- We were actually before the Board
- in 2012 to go long. We determined not to do that

1 based on some changes in the project. We're back

- 2 now to finally permanently finance these through
- 3 the issuance of bonds.
- 4 Now, the project that we're going
- 5 to do is substantially similar to that which we
- 6 presented to the Board, I think last year or the
- 7 year prior. The discussions that we're having with
- 8 the two developers will assume the same or similar
- 9 project. Any changes that we will do will
- 10 actually enhance the revenue stream that we
- 11 expect, to offset debt service for these bonds.
- 12 While these bonds are not
- 13 specifically revenue bonds from PILOTs and other
- 14 revenue from the project, we expect those revenues
- to come in to offset County debt service to pay.
- So this is where we are at this
- 17 point. We've got the Executive Director of the
- 18 Authority, the financial advisor and our
- 19 redevelopment here to answer any questions that
- 20 you may have.
- MR. NEFF: Just a question about the
- 22 payment terms. There is no payment in '15, no
- 23 payment in '16, \$195,000 payment in '17. Then it
- ramps up eight-fold by 2035, where it goes up to
- 25 \$1.6 million. Certainly not a conforming maturity

- 1 schedule, far from it.
- 2 Can you explain why that will be
- 3 and why that's appropriate?
- 4 MR. NIKITA: I'll be glad to answer
- 5 that question. This structure is designed to
- 6 match the revenue stream from the project, which
- 7 is going to be phased in over the first several
- 8 years. They don't expect to realize revenue until
- 9 the first three years of the project. And then
- 10 really beginning in years four and out is when
- 11 revenues will be realized by the County and the
- 12 Township to help offset the debt service.
- In addition, we structured it to
- 14 wrap-around the County's existing debt service
- 15 structure, which is also shown on that schedule.
- You can see their debt service drops from \$42
- million down to \$30 million and continues to drop
- 18 thereafter in every year. Providing additional
- 19 support and additional comfort in the event that
- 20 revenues are not received from the project as
- 21 expected. It will minimize the impact to the
- 22 County.
- 23 MR. NEFF: Did I misstate the total
- 24 debt service for this? It looks like actually the
- 25 debt service for the project starts with a

- 1 \$918,000 payment?
- 2 MR. NIKITA: You were referring to
- 3 the principal repayment structure. The total debt
- 4 service is that third column from the right. You
- 5 are correct, it starts out about \$900,000.
- 6 MR. NEFF: All right. Did you
- 7 provide anything to the Board that provides for
- 8 the estimates of these revenues that are coming
- 9 in? What are these revenues from?
- 10 MR. NIKITA: They are principally
- 11 from PILOT payments that we received from the
- 12 developer. Which are going to be split
- 13 approximately fifty/fifty. Fifty for the County,
- 14 fifty percent to the Township. So the County's
- revenues will be used to help offset this debt
- 16 service.
- 17 MR. WINITSKY: Correct.
- MR. NEFF: There are no PILOT
- 19 payments being made right now?
- MR. NIKITA: Not at the present
- 21 time.
- MR. WINITSKY: Not at present,
- 23 because there have been developers coming in and
- out. We finally have one ready to go. We wanted
- 25 make sure that they were comfortable with the

1 PILOT that had been originally proposed for this

- 2 project and they are. So we just need to implement
- 3 it now that they are on board.
- 4 MR. NEFF: Okay. I'll make-- I
- 5 think what I would recommend is make a motion to
- 6 approve this contingent on the County providing a
- 7 copy of the PILOT agreement when it is obtained.
- MR. WINITSKY: Correct.
- 9 MR. NEFF: That the PILOT
- 10 arrangement, the revenues, match this debt service
- 11 schedule. If they are higher, that the debt be
- 12 issued such that it track the PILOT payments. So
- 13 that there is no, gee, let's take money from the
- 14 PILOT and not make any payments on the debt
- 15 service and kick it down the road.
- MR. WINITSKY: Certainly.
- MR. AVERY: Second.
- 18 MR. NEFF: I make that motion and
- 19 we have a second. Take a roll call, unless there
- 20 are other questions?
- 21 (No response).
- MS. MC NAMARA: Mr. Neff?
- MR. NEFF: Yes.
- MS. MC NAMARA: Mr. Avery?
- MR. AVERY: Yes.

1	MS.	MC	NAMARA:	Mr.	Blee?

- 2 MR. BLEE: Yes.
- 3 MS. MC NAMARA: Mr. Fox?
- 4 MR. FOX: Yes.
- 5 MR. WINITSKY: Thank you.
- 6 MR. NEFF: Thank you very much.
- Weymouth.
- 8 MR. BLEE: Mr. Chairman, I'll be
- 9 recusing on Weymouth.
- 10 MR. NEFF: Is there anybody here
- who is in opposition to this proposal?
- 12 (Response).
- There is, okay. I apologize for us
- 14 running so late. Sometimes we can't estimate how
- long these already thoroughly reviewed things will
- 16 take. We do the best we can. So we are running a
- 17 little behind.
- We'll take testimony from the
- 19 advocates for this first. Then we're going to
- 20 take testimony from anybody else who wants to
- 21 testify. And at the end of the day, we're not
- going to be able to vote on this today, because we
- are not going to have a quorum because one of the
- 24 members had to recuse himself. But we'll have a
- 25 transcript of the full testimony of what the folks

- 1 had to say. It will be shared with all our Board
- 2 members at our next monthly meeting. Then we would
- 3 take a vote at the next meeting, probably will not
- 4 take additional testimony at that time. But
- 5 everybody will have a copy of the transcript to
- 6 review prior to casting a vote one way or the
- 7 other on this project.
- 8 (Jesse Hand, Sharon Smith, Ken
- 9 Haeser, being first duly sworn according to law by
- 10 the Notary).
- MR. HAND: Jesse Hand, H-a-n-d.
- MS. SMITH: Sharon Smith.
- MAYOR HAESER: Ken Haeser.
- MR. PEACOCK: Michael Peacock, like
- 15 the bird, Township solicitor.
- MR. NEFF: Okay.
- MR. PEACOCK: Mr. Neff, thank you.
- 18 My name is Mike Peacock, with the firm of Nehmad,
- 19 Perillo & Davis. I'm here as the Township
- 20 solicitor for Weymouth Township. We are here to
- 21 seek the approval of the creation of a fire
- 22 district that would serve the entire Township.
- This matter, unfortunately, has a
- long and storied history at this point, which I
- 25 know Mr. Neff is intimately familiar.

1 We originally created this fire

- 2 district. Fire districts don't often come before
- 3 this Board, as I'm aware. We created the fire
- 4 district initially last year, unbeknownst to the
- 5 fact that we had to seek Local Finance Board
- 6 approval. We unfortunately did that. We were made
- 7 aware of it by the Board. We since rescinded our
- 8 ordinance creating the fire district and we're
- 9 coming to you seeking it anew, doing it the right
- 10 away.
- Just as a way of background,
- Weymouth Township is approximately a twelve square
- mile municipality, about 2,700 people live there,
- 14 very small, largely rural municipality in Atlantic
- 15 County.
- 16 It is largely comprised of two
- 17 areas. Roughly the shape of the Township you can
- 18 say is a bowtie. There is Belcoville and
- 19 Dorothy. For many years the Township was served
- 20 by two volunteer fire companies, one for
- 21 Belcoville and one for Dorothy.
- 22 Unfortunately, the Belcoville Fire
- 23 Company had a history of financial problems, we
- 24 could say. They were mismanaged. And in the late
- 25 '90s they were dissolved by the Township because

1 its members refused to seek proper training, as

- 2 volunteer fire company members.
- 3 So for the past fifteen years or so
- 4 the Township has been served exclusively by the
- 5 Dorothy Volunteer Fire Company. I think the one
- 6 thing that everyone can agree upon is that the
- 7 Dorothy Volunteer Fire Company has done an
- 8 exemplary job in providing fire and EMS services
- 9 to the entirety of the Township, given their small
- 10 membership and especially given the fact that they
- 11 are a volunteer organization that is largely
- 12 funded through donations and a budget
- 13 appropriation from the Township.
- 14 Unfortunately that has not become
- sustainable due to the relatively small membership
- of the fire company and due to the fact that we
- 17 have a large senior population that resides
- largely in the Oaks at Weymouth, which is a senior
- 19 manufactured home community within the Township.
- This is-- approximately two years
- 21 ago at this point, knowing that the volunteer fire
- 22 company was going to be-- was starting to be
- 23 stretched thin financially and knowing that their
- 24 equipment, including their ambulances and related
- 25 fire equipment were aging, in accordance with the

1 Fire District Statute, citizens of the Township

- 2 presented a petition to the Township Committee
- 3 asking for the creation of the fire district.
- 4 Through many months of research and
- 5 interaction, including several public
- 6 informational hearings with the Township at large,
- 7 the Township Committee decided to move forward
- 8 with the fire district as being the best
- 9 alternative to having to simply just letting the
- 10 Volunteer Fire Company continue to run itself into
- 11 the ground, so to speak, due to their limited
- 12 funds.
- 13 And after also seeking out price
- quotes from several commercial EMS providers,
- including Atlantic Care, the most financially
- 16 sound option to the Township, was the creation of
- 17 a fire district.
- 18 Again, I know not many of these are
- 19 done these days. And first off, I just want to
- 20 also now, given that historical background, I went
- 21 to note for the record that Mayor Ken Haeser is
- 22 here. Our Township Auditor Sharon Smith from
- 23 Bowman & Company is here. And Mr. Hand, who is the
- 24 Chief of the Dorothy Volunteer Fire Company is
- 25 also here, to advocate in support of this

- 1 application.
- 2 I want to also start off by
- 3 commending Mr. Neff, Ms. Mc Namara stepped out of
- 4 the room, but they both worked with us intimately
- 5 in trying to get everything up to speed and
- 6 getting the information to all of you to consider
- 7 this application appropriately.
- 8 I want to thank Mr. Neff personally
- 9 for that, for going out of his way and speaking to
- 10 the Township on numerous occasions to do so.
- 11 Lastly, I want to apologize for the
- 12 first time this came around. This is the second
- 13 time this has been brought to your attention and
- on your agenda. There was a miscommunication. We
- don't appear often before the Local Finance Board.
- 16 Maybe that's a good thing that we don't often seek
- 17 relief. So there was a miscommunication as to
- 18 whether we were on the January 2014 agenda. And
- 19 unfortunately we missed that meeting just by shear
- 20 oversight.
- 21 So with that being said, I know
- 22 that you probably have a number of questions and
- we're ready to take them.
- 24 MR. NEFF: So first off let me just
- 25 comment on the procedural history of this. I think

there may have been a belief by some people that I

- 2 was being an undue bureaucrat by saying this
- 3 wasn't done right, therefore, this would be
- 4 rejected. But at the end of the day if something
- 5 as important as an authority with taxing powers is
- 6 created, it better be done right. Otherwise if
- 7 people just sort of glibly approve it and lawsuits
- 8 happen, then it gets unwound, there is even a
- 9 bigger problem and it has to just start all over
- 10 again anyway.
- 11 I'm trying to make sure this is
- 12 being considered on it merits. We don't fault the
- 13 municipality for having pursued it in the wrong
- 14 manner in the first place. The laws aren't
- 15 clearly written. They are very poorly written.
- 16 They could be a lot more clear about the process
- for creating a fire district.
- There is a law that is still on the
- 19 books that says you can create a fire district the
- 20 way the Township created it. However, that law
- 21 was superceded by a later law. But that later law
- that superceded, it doesn't eliminate the old law.
- Unless you knew about this other
- law and you were to look for it, you would have no
- 25 idea that was an inappropriate way of filing

1 something. It's sort of no harm, no foul. I

- 2 don't think the taxes were collected in
- 3 furtherance of the fire district after it was--
- 4 MR. PEACOCK: No, they were not--
- 5 MR. NEFF: After it was not really
- 6 created, but sort of, kind of created. At least
- 7 we're dealing with things the right way.
- 8 I just want to ask a general
- 9 question about the creation of the fire district.
- 10 If the municipality had the option of providing
- 11 more funds from its budget in support of the fire
- company to perform the fire services and the EMS
- 13 services, would that be a preferable route, than
- 14 creating a new authority with taxing power?
- MR. PEACOCK: I'll leave that to
- 16 Mr. Haeser or Mr. Hand to address.
- 17 MAYOR HAESER: I know recently the
- 18 state has upped the amount of contribution that a
- 19 municipality can make to their fire company.
- I still see the ability of the
- 21 taxpayer to vote on a budget and see where their
- 22 money goes is a better option.
- 23 MR. HAND: If I could add to that?
- 24 Just the--the Dorothy Fire Company is in existence
- for eighty years. We're the only municipality in

1 Atlantic County, that a piece of apparatus has

- 2 never been bonded for. All of our equipment has
- 3 been through, you know, partial appropriation from
- 4 the Township, most of it fund raising.
- 5 We presently raise almost seventy
- 6 percent of our budget from outside means other
- 7 than direct payment from Weymouth Township.
- 8 In the last five years and what
- 9 prompted this on our part, we had come to the
- 10 Township Committee, previous committees on several
- occasions, expressing, you know, we can't continue
- 12 to fund ourselves the way we are. We can only flip
- 13 so many chickens at a chicken barbeque to buy a
- 14 \$400,000 pumper.
- 15 Previous administrations of the
- 16 Township used to provide us all of our fuel costs.
- 17 They took that away and gave us an extra \$1,000.
- Which is wonderful, except we spent \$9,000 last
- 19 year on fuel.
- There was an ordinance introduced
- in the Township to increase the pad fee on the
- 22 manufactured home park, to attempt to generate
- 23 capital money to be put aside for this very
- 24 purpose.
- The fire company took a political

1 beating from the community for that. But the

- 2 residents were in agreement, as long as it went to
- 3 the fire company, which would have generated about
- 4 \$30,000 annually for capital improvement.
- 5 That money was then never earmarked
- 6 after that point for that. It went into the
- 7 general fund and that's where it remained to this
- 8 point.
- 9 The funding we're actually
- 10 receiving at this point is less than what the two
- fire companies combined were receiving in 2000
- when we took over the rest of the Township.
- So there is a political aspect that
- 14 we continuously fought for many, many years, that
- we've been made a lot of promises. And actually
- 16 residents in the community are quite upset that
- 17 they have been told that certain funding that has
- 18 been raised is going for this very purpose and
- 19 then it have been diverted.
- MR. NEFF: I'm sorry, it's been
- 21 diverted by--
- MR. HAND: It was never earmarked
- 23 for the purpose that it was discussed.
- 24 MAYOR HAESER: It went into the
- 25 general budget.

1 MR. HAND: It went into the general

- 2 budget and and then there is no money there for
- 3 capital.
- 4 MAYOR HAESER: I also think that a
- 5 fire district takes that away. Three years from
- 6 now there could be three different people on the
- 7 Township Committee that, if we rely on giving them
- 8 a donation every year, that you could have three
- 9 people who were not in favor of the fire company
- 10 at all, that could cut that budget any time they
- 11 want.
- 12 I think the fire district goes a
- long way into letting the people of the Township
- 14 be involved in their own public safety. I think
- it is a public safety issue.
- One of the things that will happen
- 17 with this fire district is, I believe-- I live
- 18 across the street from the fire house. I'm an ex
- 19 fire company and ambulance driver. I know that
- 20 daytime coverage during the week is not good. It
- is-- no one works in town any more.
- 22 Twenty years ago you can have first
- 23 aid, you can work on the ambulance, you can drive
- it and you can help people. Now nobody works in
- 25 town any more. During the day coverage is slim to

- 1 none. So nights, weekends and holidays their
- 2 volunteers are there. Part of this Fire District
- 3 is to have people on call during the day, which is
- 4 a good thing.
- 5 MR. AVERY: Is your financial
- 6 problems because of a capital project or a capital
- 7 cost problem?
- 8 MR. HAND: There are two main
- 9 issues. The capital purchases going forward, you
- 10 know, in 1973 the engine we purchased cost
- 11 \$27,000. The replacement for one of our units that
- is going to age out, I provided a list of the age
- of our apparatus. We replace our apparatus after
- 14 thirty years. It is obsolete in many respects.
- 15 Actually one of our ambulances is beginning to
- 16 have parts issues that we can't be -- the chasis on
- 17 it is obsolete. They don't make the braking
- 18 system for it any more. So there is the capital
- 19 aspect.
- 20 But we are the--there is only one
- 21 all volunteer rescue squad left in Atlantic County
- 22 and that's the Dorothy Volunteer Fire Company. All
- 23 of the other communities are either paying for EMS
- 24 services internally or they have a third party
- 25 providing the service-- or that they are being

1 covered by a neighboring community. We're trying

- 2 to-- many of those instances when these
- 3 communities reach that point that they need to
- 4 augment their voluntary service, they started in
- 5 this very fashion. They didn't just remove the
- 6 service and send it to someone like Atlantic Care.
- 7 Hamilton Township, which borders
- 8 us, is a perfect example. They began with a paid
- 9 crew daytime. That they then covered them and
- 10 the volunteers continued to take care of it on
- 11 nights and weekend.
- 12 As I mentioned in our conference
- 13 call, if anyone wasn't privy to that, our call
- volume is not enough to justify billing for calls.
- 15 A large percentage of our income is by donation or
- 16 by municipal appropriation. We were providing
- shared services before that was a catchy phrase.
- 18 We cover two communities entirely with EMS. We
- 19 cover two other communities partially with EMS. We
- 20 cover seventy square miles, covering about six
- 21 thousand residents.
- If I send somebody a bill for \$850
- for an ambulance call, I don't think I'm going to
- 24 be getting a \$50.00 donation later that year.
- So even though there could be

- 1 revenue generated in that respect, it is not
- 2 going to be enough to offset what we're presently
- 3 receive in municipal and what we're presently
- 4 raising through fund-raising.
- 5 MR. NEFF: Okay. Could you just
- 6 walk us through, somebody, what the proposed
- 7 budget was that was submitted to the Board as part
- 8 of the application for the new fire district, what
- 9 it looked like?
- MR. HAND: It was a total of
- 11 \$115,000, \$105,000 being for operating expenses
- and \$10,000 being set aside annually for capital
- improvement.
- MR. NEFF: That compares to the
- 15 level of support that the municipality provides to
- 16 the fire district now by how much?
- 17 Mr. Hand: It would be an increase
- of about--they presently make a monetary donation
- of \$50,000. And then they currently cover our
- insurance cost, which is a little under \$9,000.
- 21 MR. NEFF: So essentially the
- 22 taxpayer subsidy toward the fire company would go
- 23 from \$60,000 to \$115,000. Not all of which,
- 24 because some of which is going to have to be spent
- 25 for an auditor, attorney.

1 MR. HAND: That's all in the

- proposed budget.
- 3 MR. NEFF: \$50,000, is there
- 4 anybody who could answer, what does \$50,000 mean
- 5 to an averaged assessed home --\$50.00?
- 6 MR. HAND: It is a penny on the the
- 7 tax bill, it is around \$10,000 in revenue. The
- 8 one thing I will note in conjunction with this is
- 9 that parts of this, the fire company made a very
- 10 strong effort to help the residents in other ways.
- I don't know if you are familiar
- with the ISO ratings? But that's basically how
- your homeowners insurance is figured in your
- 14 community.
- By having ISO come in, we did some
- specialized drills, we showed we can flow water,
- we were able to reduce the average homeowner's
- insurance between ten and fifteen percent.
- I personally, my homeowner's
- insurance went down \$200 a year. The additional
- 21 cost for the fire district to me personally will
- 22 be around \$60.00a year.
- MR. NEFF: Has the new, not yet
- 24 created fire district, but almost created fire
- 25 district, have you decided who would be your

1 attorney to advise you on the legal requirements

- of submitting a budget, having an audit done as a
- 3 public entity, how to go about the tax collection
- 4 process?
- 5 MR. HAND: We received--we're
- 6 bordered by several fire districts in Atlantic
- 7 County. We received recommendations from them of
- 8 who they normally use that was-- you know, because
- 9 it was specialized.
- 10 MR. NEFF: But you would obtain
- 11 professionals who understand the requirements of
- 12 an authority?
- MR. HAND: We had, actually before
- 14 everything and we found out that things were done
- out of order, we already retained a--someone to do
- 16 the budget that did basically the fire district
- 17 budgets for all the local communities.
- MR. NEFF: Any other comments or
- 19 questions for people here?
- MR. AVERY: Yes, just one question.
- 21 Would the municipality continue to make the same
- 22 level of donation to the fire district?
- MR. HAND: That would be completely
- 24 eliminated.
- MR. AVERY: Would that then be

1 reflected in a reduction in the municipal tax

- 2 rate?
- MAYOR HAESER: Yes.
- 4 MR. NEFF: It would. I can answer
- 5 that one. Whatever payments that had previously
- 6 been made by the municipality to the fire district
- 7 will lower the levy cap allowable taxable amount
- 8 for the municipality. Our staff would make sure
- 9 that that's enforced.
- 10 MR. HAND: The one other note with
- 11 the budget I would like to mention, is that what
- we are requesting from fire district funds is
- 13 actually about fifty percent of what our operating
- 14 budget would be. The rest would be coming
- 15 neighboring communities, contributions,
- 16 fund-raising that we do directly.
- MR. NEFF: If you had--as Patty Mc
- Namara was just sort of correcting me, augmenting,
- 19 the real impact to taxpayers here is not \$50.00,
- 20 it's something less. It would be offsetting
- 21 what's currently being funded. It is quite closer
- to \$30.00 for the averaged assessed home.
- 23 And our statutory standards for
- reviewing whether an authority can be created, is
- 25 whether whether it can be efficient and feasible

1 as a means of providing financing for the proposed

- 2 project or projects.
- And it seems to me that it is not a
- 4 lot of money, at least for the first year, of
- 5 what's being proposed. And so I wouldn't--it seems
- 6 to me the statutory standards to move forward, if
- 7 that's what the municipality wants, that's my gut,
- 8 without hearing some additional testimony.
- 9 But can you just give us an
- 10 indication of what would the costs be if the
- 11 volunteer service were to disband and the
- 12 municipality had to contract out to Atlantic Care
- or some other entity?
- 14 MR. HAND: Atlantic Care has given
- 15 the Township a quote of \$200,000 up front. If the
- 16 Township was going to bill for services, they
- would be responsible for that. Which that cost,
- 18 through speaking to other organizations that bill,
- is about seven percent of your billable.
- The average call being billed by
- 21 other municipalities that are funding it that way,
- is about \$850 per ambulance call.
- MR. NEFF: They would have charged
- 24 \$200,000 up front?
- MR. HAND: Up front.

1 MR. NEFF: Not given it to them, the

- 2 \$200,000?
- 3 MR. HAND: \$200,000 up front.
- 4 Because our apparatus is now out of the picture.
- 5 Right off the bat they have to provide an
- 6 ambulance for the community.
- 7 Also, the efficiencies that we're
- 8 gaining by what we're providing is because it's
- 9 spread across four municipalities. Two of those
- 10 municipalities are served by other services. If we
- 11 disbanded, the call volume would not go to whoever
- 12 took over our service.
- 13 When you look at a break even point
- for providing the service, you know, by a billing
- 15 standard there is not going to be enough call
- 16 volume. There are about fifteen percent of calls
- for EMS that are not chargeable. If you go to
- somebody's house because their house is on fire
- 19 and it sits there to protect the firemen, you
- don't bill anyone for that.
- 21 If you go help an elderly person
- 22 that fell and they don't want to go to the
- 23 hospital and you help them back up into bed, you
- 24 don't bill for that.
- MR. NEFF: Anybody else have any

- 1 other questions, comments?
- 2 (No response).
- No, okay any other questions or
- 4 comments?
- 5 (No response).
- I would just ask that you guys take
- 7 a step back. Then for the folks who want to
- 8 testify in opposition, they can come up.
- 9 (Henry Goldsmith, being first duly
- 10 sworn according to law by the Notary).
- MR. GOLDSMITH: Henry Goldsmith,
- 12 G-o-1-d-s-m-i-t-h.
- Mr. Chairman, you are absolutely
- 14 right in your first question. The issue is whether
- or not Weymouth Township, a small municipality
- 16 with a limited number of residents, a limited tax
- 17 base needs another authority and another taxing
- 18 authority.
- The two bills that are before the
- legislature now, A2779 and the companion Senate
- 21 bill, would raise the limits that municipalities
- 22 can contribute to the fire companies in their
- 23 municipalities. If approved and passed, would
- 24 allow the municipality to contribute \$120,000 per
- 25 year.

1 If that that were in fact in place

- 2 now, the municipality could well cover that
- 3 amount.
- 4 We feel that having a separate
- 5 authority, a district, creates a entity, which
- 6 creates budgeting problems. It is another layer
- of bureaucracy that may or may not be necessary.
- 8 I'm not absolutely-- I'm not saying
- 9 anything negative about the fire company. I think
- 10 they do a fabulous job. Their fund-raisers are
- 11 very good. But the question is whether that is
- 12 the most efficient way to address the problem.
- The issue of capital expense, and
- 14 Mr. Hands is quite correct, the price of fire
- engines and ambulances have gone through the roof,
- 16 as you all know. It's going to require bonding
- 17 from some agency to do it.
- I think if the bonding comes
- 19 through the municipality, that's probably as
- 20 effective as having a second entity, a fire
- 21 district, do it. With the fire district you are
- 22 going to have a fire district and a volunteer fire
- 23 company. So you have two halves of the puzzle, so
- 24 to speak.
- The budget that Mr. Hand gave you,

1 the \$115,000, is a fire district budget. There is

- 2 a separate budget of \$110,000, \$115,000, which is
- 3 the volunteer fire company budget, which they are
- 4 still going to have to raise. That will be a
- 5 separate amount and they have to be meshed
- 6 together.
- 7 If we left it--the total budget is
- 8 \$218,000, the proposed budget is \$218,000. So if
- 9 they have the two separate halves, you now are
- 10 dealing with fire district budget on one hand and
- 11 a volunteer fire company. Whereas if we just
- 12 leave it as a volunteer fire company, then they
- 13 will receive all of their funding through--from
- 14 the municipality, through the municipality. Not
- the least of which problems are the logistics of
- 16 having two separate entities.
- 17 Another issue that has been raised
- 18 and I'm not sure what the answer is, but I will put
- 19 it out there is, we have a mobile home park, the
- 20 Oaks of Weymouth. The residents of which do not
- 21 pay property tax on the value of their homes.
- 22 They pay a municipal services fee. And it has
- 23 been proposed to raise the municipal services fee
- 24 to equate to the value of additional costs for the
- 25 fire district, as if they were paying a property

- 1 tax on it.
- 2 There has been some question as to
- 3 whether the fire district, as a separate taxing
- 4 authority, has the ability to raise that as a tax.
- 5 As opposed to if it's just the municipality, the
- 6 municipal services fee can be raised to reflect
- 7 that.
- 8 So those are the reasons -- the
- 9 information that I would like to ask you to
- 10 consider before you vote on this. I'd be happy to
- 11 answer your questions.
- MR. NEFF: Anybody have any
- 13 questions?
- MR. AVERY: I don't have a
- 15 question, but I would like to answer that issue of
- 16 fire district taxing authority.
- MR. NEFF: We'll have an answer for
- 18 our next meeting. We'll ask our DAG to take a
- 19 look at that and give us an answer.
- I think the answer is no. I think
- 21 they wouldn't, but I shouldn't spew off the top of
- 22 my head. That's how we all get into problems.
- MR. AVERY: So I just did.
- MR. NEFF: If there are no more
- 25 questions, we'll conclude for today. If either

1 you or anyone else wants to provide the Board with

- 2 written comments about the application, we would
- 3 ask that we receive it in the next two weeks. It
- 4 is very likely that this is going to be heard and
- 5 a vote will be taken on it in June, which is the
- 6 second Wednesday of June, which is when the Board
- 7 meets again.
- 8 So anything you want to get us in
- 9 writing, go ahead and we'll review and submit it
- 10 as part of the record so we'll have it. We'll get
- 11 this question answered.
- 12 And I just share with you, my
- 13 predisposition on something like this, I hate to
- 14 see more authorities created. I think at the end
- of the day there is usually a creative way around
- 16 that, to sustain services that are needed.
- But maybe statutorily that the
- 18 Board will-- could approve it. Our judgment may
- 19 be otherwise, but statutorily they may have met
- their burden for proving what they need to prove
- 21 under the statute.
- I'm going to--I'll tell you, I'm
- 23 going to grapple with this one my itself. Because
- 24 I know this Board has gotten rid of a few
- 25 authorities. We've allowed for the dissolution of

1 authorities, which is what my goal is. I want to

- 2 see less of these authorities, not more.
- 3 But that buying said, it's not an
- 4 unreasonable plan that's been put forward to us.
- 5 It doesn't look malicious or clearly
- 6 inappropriate. So we'll take a little bit closer
- 7 look at this. Any testimony you want to provide us
- 8 that we have not already received, we'll be glad
- 9 to receive it. Then we'll be back in June on this
- 10 issue.
- 11 MR. AVERY: Tom, could I just add, I
- 12 understand how the costs of providing EMS training
- 13 and services has gone up and fire equipment has
- 14 gotten outrageously expensive. It would be
- 15 helpful if a municipality could increase the
- 16 amount of money that they can donate for those
- 17 services to volunteer groups. That's, obviously,
- 18 the cheaper way of going about things.
- 19 But you can't base a decision on
- 20 what may pass the legislature. That's the
- 21 problem. I don't know when those two pieces of
- 22 legislative--those two bills are scheduled for
- 23 action either.
- MR. NEFF: They don't seem to be
- 25 scheduled for action any time soon. I actually

1 asked folks in the legislature about those bills

- 2 and where they are going. They are not here today.
- 3 God knows when they may pass, so we'll see.
- 4 I actually do want to make one more
- 5 comment for the Township. I know that a comment
- 6 was made that if the voters get a chance to vote
- 7 on budgets, that's like good form of oversight. I
- 8 will tell you from experience on this Board, that
- 9 in theory that may sound good, but in reality we
- 10 routinely receive budgets at the Division that
- 11 pass with eleven votes, twelve votes, thirteen
- 12 votes.
- I don't think anybody believes--
- MS. MC NAMARA: The total.
- MR. NEFF: I don't think anybody
- 16 believes these elections are well understood.
- 17 They are not well attended or participated in.
- 18 And very quickly there becomes real, very little
- 19 oversight of the fire district itself, other than
- the commissioners who are elected to it.
- 21 Sometimes and I'll be honest, the
- 22 commissioners wind up being the people who are
- 23 part of the fire company that is served.
- 24 With that said, we all love the
- volunteer fire districts. But I want to point out

for the record, I personally don't believe that in

- 2 theory voters approving for budgets which no one
- 3 goes to the vote, as opposed to the governing body
- 4 which has to answer to voters when their elections
- 5 come up. Those elections are well attended. I
- don't think there is much of a comparison between
- 7 the oversight that exists.
- 8 With that said, we'll take
- 9 additional comments. Anybody who wants to come
- 10 and testify at the next meeting in June, you are
- 11 welcome to. I would ask if it's something you've
- 12 already covered, you don't feel the need to
- 13 testify, don't. But if you have new information
- 14 that you want us to have, we'll be glad to hear
- 15 it.
- MR. PEACOCK: Thank you.
- 17 MR. NEFF: Motion for adjournment?
- MR. FOX: So moved.
- MR. BLEE: Second.
- MS. MC NAMARA: All in favor?
- 21 (Whereupon, unanimous affirmative
- 22 response).
- MS. MC NAMARA: Nays?
- (No response).
- 25 (Whereupon, the matter concludes at

1	12:45 p.m.)
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1	CERTIFICATE
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3	I, CHARLES R. SENDERS, a Certified
4	Shorthand Reporter and Notary Public of the State
5	of New Jersey, do hereby certify that prior to the
6	commencement of the examination, the witness was
7	duly sworn by me to testify to the truth, the
8	whole truth and nothing but the truth.
9	I DO FURTHER CERTIFY that the foregoing is
10	a true and accurate transcript of the testimony as
11	taken stenographically by and before me at the
12	time, place and on the date hereinbefore set
13	forth, to the best of my ability.
14	I DO FURTHER CERTIFY that I am neither
15	a relative nor employee nor attorney nor counsel
16	of any of the parties to this action, and that I
17	am neither a relative nor employee of such
18	attorney or counsel, and that I am not financially
19	interested in the action.
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24	CHARLES R. SENDERS, CSR NO. 596
25	Datod: Tupo 3 2014